

5 Reasons to move to integrated EDI with Dynamics Food

Food manufacturers & distributors often view EDI as just one more hoop they need to jump through. But in reality, EDI integrated with your core business system adds value to suppliers too.

Here's our 5 "in a nutshell" reasons why integrated EDI with Dynamics Food puts you back in control of your food & beverage supply business:

1 Be more responsive

Automatically import EDI orders into Dynamics Food and pass them straight through to the warehouse for picking with system directed movements.

Be ready for shipping in less time than it took to print the original EDI order and assess the changes.

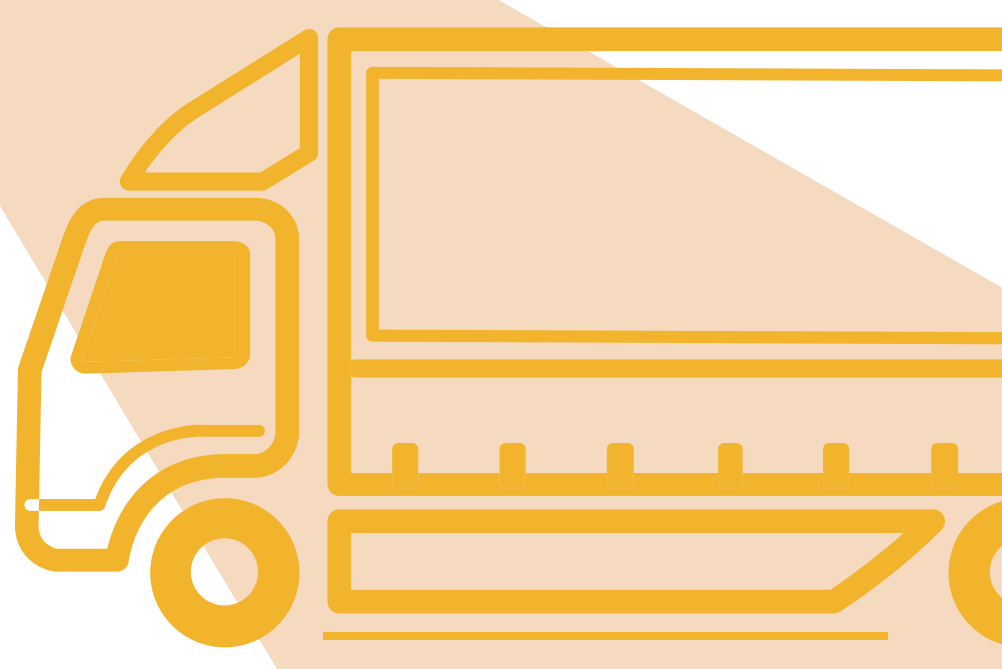
Being able to be more responsive to changing retailers' demands could just put you one step ahead of your competition.

"We can now receive daily EDI orders as late as 1:30pm and still have the lorries loaded and on-route to the retailers by 4pm the same day."

Andy Robey, IT Manager, Faccenda Foods

2 An accelerated "order to cash" process

A streamlined, electronic interchange of all your invoices and delivery notifications also means less errors, fewer lost orders and deliveries. Secure business processes and audit trails also mean faster dispute resolution when things do occasionally go awry.



3 Free up time to focus on the strategic



Reliable, repeatable processes not only improves customer service levels with your retailers but also drives up staff productivity and means less time spent fire-fighting - so you and your team can focus on the things that matter most to your business.

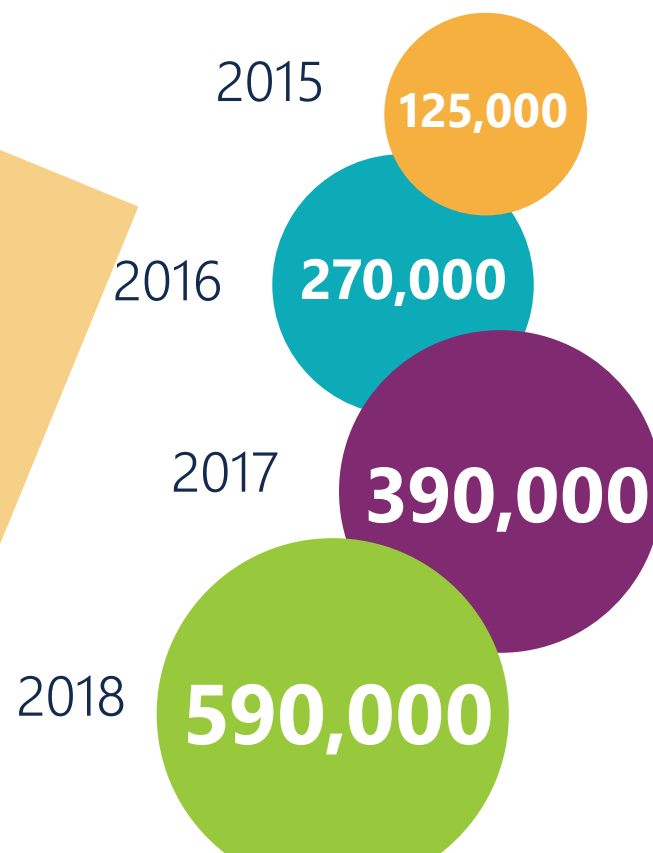


4 Cost savings - working with the major retailers

Integrated EDI with Dynamics Food drives paperless automation which means no more printing and re-keying so you save on labour, paper, forms, postage, paper disposal and more.

By the end of this year our integrated EDI will have helped our customers process over 450,000 documents electronically.

Integrated EDI transactions processed by customers of Technology Management



5 Cost savings – working with your own suppliers

According to research done by Aberdeen Group¹, the average "paper requisition to order" costs a company £28.60 in EMEA (Europe, Middle East & Africa). With EDI, on average, this is reduced by 30% to just £20.02.

How many purchase orders and/or purchase invoices do you raise on your suppliers per month/per year? What savings could you achieve with as a result? Or what other tasks could your staff undertake with this administrative burden removed?

30%

What's next?

Dynamics Food's integrated EDI capabilities are already proven with all the major retailers - as well as many major food brands and third-party logistics (3PL) companies.

Rest assured our EDI team will have seen it all before. They will have already worked with all the document types (from purchase orders, invoices, credit notes and ASN's to order acknowledgements and remittance advices), all the EDI message "standards" and all your likely trading partners.



Let us take responsibility for the initial set up of your specific combination of EDI trading partners, documents and products – and see the orders (and automation benefits) start streaming in.

Integrated EDI is just one of the many benefits of Dynamics Food – discover more at www.tecman.co.uk/food.

¹ Aberdeen Group 2008