

AI | WORK FROM WITHIN OUTLOOK | INTELLIGENT EDGE | POWER BI | MICROSOFT FLOW | POWER APPS | CHOICE OF PLATFORM

PART 1: THE BASICS

5 things YOU NEED TO KNOW NOW

SERIES



Microsoft Dynamics 365
Business Central

* Information correct as of January '19

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1 Can I still continue to use, and purchase new users of Dynamics NAV?

A. Yes, it's just that the product is now called Dynamics 365 Business Central – it's essentially the latest release of Dynamics NAV. Provided that you have a current enhancement plan, you can continue to purchase extra users.

2 Do I have to move to the cloud?

A. No, Dynamics 365 Business Central will continue to be available as an On Premises deployment with perpetual licences plus an annual enhancement plan.

It is also available as a SaaS (Software as a Service) public cloud deployment on Azure and also as a monthly subscription licence on your platform of choice – On Premises or private Cloud (on Azure).

3 We have lots of customisations to our Dynamics NAV On Premises implementation, can we take those customisations with us?

A. Yes, if you stay On Premises. However, when most customers upgrade, they take the opportunity to review if those customisations are still relevant. As Microsoft is improving the way customisations are delivered, now is the time to review what extra functionality is required. If you still need any customisations and want to go SaaS, it's highly likely that they can be re-developed as AL extensions complete with the automated tests recommended for the regularly updated SaaS platform.

4 Are Microsoft offering existing customers incentive to move to Dynamics 365 Business Central?

A. Yes, there are a couple of different promotions. Dynamics 365 Business Central is licenced on a named user basis. So if you are an existing Dynamics NAV user (with a current Enhancement Plan) and you upgrade to Dynamics 365 Business Central On Premises, for every 1 concurrent user you will receive 2 named users. The cost of your Enhancement Plan stays the same.

Or, if you are an existing customer upgrading to Dynamics 365 Business Central SaaS by 30 Jun '21, there is a 70% discount while you maintain your enhancement plan that reduces to 40% if your plan expires. Both discounts have an end date of 30 Jun '21. Or 12 months after the CSP licence starts, whichever is the later date. To qualify for these discounts you must have had a licence with a active enhancement plan prior to 1 Oct '18.

5 We're on an old version of Dynamics NAV how are we affected?

A. If you are using a version of Dynamics NAV 2013 to 2018, you can upgrade your licence to any version up to 2018 or move to Dynamics 365 Business Central. As of 1 Apr '19, Dynamics NAV 2009 customers won't be able to upgrade to Dynamics NAV 2018 and so will move straight to Dynamics 365 Business Central.

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