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> Integrated Additions Integrated Additions for Microsoft Dynamics NAV



Dynamics Additions Making great, greater

Microsoft Dynamics solutions help plenty of organisations manage their end to-end business processes. But over the years, we have learnt that sometimes our customers need a little more from specific areas of their systems...

Our Dynamics Additions range adds further functionality, or simplifies existing tasks and processes in Dynamics NAV; and are all developed in our very own software studio. Use our range of Dynamics Additions to enrich the functionality of your Dynamics investment, at a fraction of the cost of bespoke development! Discover the Additions which will make your life *that* bit easier...

Additions for Finance & Document Management





Better control of overdue balances and approaching credit limits.

Automatically put sales orders on hold if a customer has overdue balances or a particular sales order would put them over their credit limit. Give defined users specific monetary authorisation limits to enable sales orders to be released as required and/or define a specific grace period for overdue balances.

Our Credit Management Addition will also help your team keep on top of chasing debt, as to-do's can be automatically diarised to remind a user when to chase (if any payments haven't been paid when promised) aiding your busy team with better time management.





Document Delivery

Electronic document send and storage for streamlined business processes.

Eliminate cumbersome paperbased and time consuming processes for sending out documents such as invoices, sales orders, purchase orders, statements, reminders, remittance advices and credit memos.

Email individual documents or batches of documents, instantly, or scheduled for delivery at the end of the day/overnight. Easily defined email templates pull through the correct contact and content information to personalise each communication – all from within Dynamics NAV. The original attachments/documents are also stored within Dynamics NAV for instant visibility and the ability to easily re-send.





Integrate Document Links with Dynamics NAV to enable electronic delivery, archive and retrieval of important documents.

With potentially hundreds of purchase orders flying in and out of your warehouse each day, adding information to purchase orders or sales orders, such as delivery, notes can be a lot of administration.

Use Dynamics Additions Document Links to enable a simple barcoding system. Linked directly to Dynamics NAV, your team can simply scan their delivery notes – and the documents will automatically be assigned and filed in the right place in Dynamics NAV.

No more paper based admin, you can easily archive every document sent accurately and securely, cutting time wastage.





Shipping Agent Integration

Effortlessly manage and schedule deliveries with your chosen shipping agents.

Communicate seamlessly with different carrier services, such as DPD, DHL and FedEx, whilst guaranteeing they have the detailed information they need to get your products out to customers thick and fast.

Dynamics Additions Shipping Agent Integration works in two ways. Firstly, it gives your 3PL agents all the details they need directly from Dynamics NAV - including weights, package sizes, order numbers and delivery addresses – so they have true visibility of the types of deliveries leaving your warehouse. Secondly, it produces delivery labels directly from Dynamics NAV for your chosen carrier.

Remove the headache of long winded processes for 3PL services and help safeguard the best quality service for your customers.



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Seamlessly manage and schedule deliveries and collections from your warehouse.

Scheduling dates to meet customer promises for both deliveries and returns can be a tall order. Use Dynamics Additions Shipment Management to take the hassle away from your warehouse teams.

Dynamics Additions Shipment Management will give your warehouse managers the tools they need to create warehouse shipments and picks as well as prioritise the workload for their teams. It aids your transport planners with all the information they need to ensure practical loading for transport vehicles and efficient delivery routes for on time, in full deliveries.

Shop Floor Data Capture (SFDC)

Real-time job tracking on the Shop Floor for improved visibility and scheduling.

With touch screens at every work centre, Dynamics Additions SFDC enables you to collect job information in real-time in Dynamics NAV – what's started, running, paused, stopped or complete etc. – for improved visibility across the organisation.

Dynamics Additions SFDC also provides work centre operatives with the correct job sequencing, visibility of outstanding jobs, details of the materials and processes needed for each job and links to drawing and other supporting documentation/information. Going to a single unified system within the whole group brought together the possibility to do management reporting in a common way and it made inter-company operations more manageable and easier.

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Handheld for Warehousing

Offer a full handheld solution in your warehouse, to automatically drive productivity and optimise warehouse capacity.

Seamlessly linking your Dynamics NAV system and your Windows enabled handheld mobile device, Handheld for Warehousing provides your warehouse and office team with up-to-the-second information on stock availability and location using the latest wireless bar code technology.

Handheld for Warehousing makes booking the transactions on to your system as they happen easy, quick and accurate. Taking paper out of your processes promotes accountability and accuracy; what's actually in your warehouse is immediately reflected on the computer screen, handling everything from receipting and directed movements for replenishment to picking and shipping.

Affordable and rugged, we support a range of handheld devices which are designed to survive the rough and tumble of their working environment. With tough touch screens and large buttons, the user interfaces are designed to work with gloved hands in poorly lit environments and can be worn and handled to suit different roles and circumstances.

Warehouse Process Management



Drive up productivity and optimise your warehouse processes.

Automate more of the processes for booking transactions on to your system as they happen in your warehouse.

Keep a good grasp on what's actually in your warehouse, and have that information immediately reflected on your computer screen.

Dynamics Additions Warehouse Process Management can, alongside your warehouse team, help drive the stock figures and bin contents that are displayed in Dynamics NAV, syncing seamlessly with all other Dynamics driven warehouse processes.

Warehouse Process Management can be used as both an extension to Handheld for Warehousing and independently (the latter for those companies not using mobile devices in the warehouse).

Additions for Sales Enhancements



Associated Items *



Improve cross-selling of associated items.

Cross-selling is an easy thing to do when you know every product off by heart, but as product collections expand and associated products change and are updated, it can become an uphill battle for your staff.

Associated Items from Dynamics Additions allows you to define the associations between items in the appropriate quantities, meaning extra items can be easily suggested (e.g. when a customer buys a printer offer them some ink cartridges as well) and added to an order.

Promotions *

Define promotions on your products and even create reusable promotion codes for limited time offers.

Dynamics NAV supports different prices and discounts for different order quantities, campaign pricing and invoice discounts. But it does not support other types of promotional pricing such as buy one get one free and buy one get one half price.

The Promotions Addition allows you to define your promotional offers, the customers to whom the offers apply, the qualifying criteria for that offer and the benefit (e.g. free item lines, discount amount). It also includes the ability to create single or multipleuse promotion codes e.g. quote "JAN2018SALE" during January to receive 10% off your order value.

Opselling *



Keep your price breaks visible at all times.

Add a new, clearly visible, factbox onto sales documents such as Sales Quote, Sales Order and Sales Invoice so your team can always see the next available price breaks – a great tool to help sell more effectively!

This Dynamics Addition is part of our Sales Order Enhancement package, and enables the user to better communicate with any given customer and advise on discounts they'd qualify for if they ordered more.

Sales Order Enhancement package *

The Sales Order Enhancements group of Dynamics Additions are designed to extend the functionality of Dynamics NAV to help simplify and speed up everything from order entry, to bespoke customer offers, through to management reporting - available both individually or part of this package at a discount.







Sales Input Log *

Track every change made on Sales Orders in Dynamics NAV – and save the history.

Ever wondered the value of orders you've had today and tried to report on that from Dynamics NAV? How do you track the orders you ship & invoice on the same day? How do you include change in value where previously placed orders are amended or even cancelled?

Use this Dynamics Addition to keep track and control of the change to value and quantity made on every sales document (orders, invoices, credits & returns) made in Dynamics NAV between two specified times, down to the second. Know who is responsible for each entry, change or deletion and be able, to dashboard each salespersons' performance.

Sales Reordering *

Speed up sales re-ordering and cross selling.

Being able to quickly and easily re-order items for your customers can speed up the daily routines in order processing. The Sales Reordering Addition lists the items your customers usually purchase and allows the user to quickly enter multiple lines on the order.

Making a customer's order history visible to your staff means upselling and cross-selling becomes a breeze.

Security Enhancements

Keep tighter restrictions on the information changes made in your system.

Field level security is something that had previously been hard to control in Dynamics NAV, but as something of a hot topic for most organisations as more sensitive data needs an extra layer of protection – we have built a Dynamics Addition to solve this.

Dynamics Additions Security Enhancements helps combat information security in Dynamics NAV, by allowing only specific users to modify and delete table contents at field level.

Any changes by authorised users are automatically checked and validated before being committed to the database and the Addition won't restrict what each user can see in Dynamics NAV, but simply prevent certain users from being able to amend information that could be sensitive or should only be altered by management.

Use Dynamics Additions Security Enhancements to better control the information in your system and keep sensitive data changes to a minimum.

eCommerce

B2B Online Trading & Customer Portal to drive sales and customer responsiveness.

Easily add an online sales channel that will allow your organisation to conduct business around the clock. Reduce the need to handle orders via phone, email or fax with Dynamics Additions eCommerce and be up and running in as little as 3 days. As an integrated part of your Dynamics NAV solution, your eCommerce website will always reflect your correct items, pricing and stock availability.

Even if your orders are only placed by phone, fax or email, Dynamics Additions eCommerce can also be used as a customer self-service portal (see: My Account Portal online) to enable your customers to view orders, invoices and statements online. Instant visibility of invoices and statements makes it easier to query items, resolve issues more quickly and speed up cash collection. Today, at least 80% of our pro forma customers use our online facility. It's been a great help as this has meant less admin work in accounts for chasing payment as it's all done there and then by the customer!

> Lauren Eastbrook Company



Whatever your style, the Dynamics Additions eCommerce platform can adapt, with its flexible platform that is fully customisable and adaptable to your business.

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Feature enhancements are made and released for the current version of Dynamics NAV only. We'll always look to keep you up to date and running your Dynamics Addition deployment on the latest release.

In the event we may discover a bug, fixes are made available for the current and previous versions. Bug fixes to older versions are made on a reasonable endeavour basis only.





Address Validation



Default Dimensions

Postcode look up is a brilliant and time saving add on – something we can now offer linked directly to Dynamics NAV.

When setting up a new customer or vendor, simply enter a postcode and the address and city details are automatically populated. In the event that there is more than one address, the user is prompted to select the correct one from the list.

A simple add-on that cuts time keying in information and ensures that address information from over 240 countries (especially important for deliveries) in Dynamics NAV is accurate.

Please note: Customers will need to create their own account with Allies Computing and add credit to it. The service is charged per lookup.



through automation.

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Designed to allow you to enforce your business logic by automating the links between dimensions and the Master Data tables in Dynamics NAV.

This Dynamics Addition is intended to remove the risk of documents being posted with missing dimensions; saving you time and helping avoid errors in document posting, reporting and analysis. It works through the automatic creation of dimension values when you add new Master Data, and the association of those values with that Master Data.



Electronic Data Interchange (EDI)

Integrated Electronic Data Interchange (EDI) with your retailers, wholesalers, suppliers and third-party logistics providers.

For an annual charge per number of documents traded via EDI (irrespective of the number of trading partners), Dynamics Additions EDI provides a completely integrated solution for Dynamics NAV customers.

The complete end-to-end solution receives all your EDI messages from each trading partner, maps them, passes them straight through to Dynamics NAV and creates a sales order, debit notice, remittance advice etc. as appropriate. Messages such as ASN's and invoices are created in Dynamics NAV and automatically sent to the appropriate customer via the same process.

There is no need for any manual intervention (unless specifically requested) and all your EDI messages are received and processed with speed, accuracy and reduced administration costs.

Credit Management is easy to use and gives great flexibility at a customer level to define individual credit limits.

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ltem Planning



Accurate forecasting and proactive stock planning in Dynamics NAV.

Dynamics Additions Item Planning is designed to work seamlessly with your requisition capabilities in Dynamics NAV.

Item Planning looks at your current ledger entries (what you have in stock) as well as your forecast predictions. It then makes a prediction of planning parameters on the associated Item Card.

Use Item Planning to help more accurately track demand on your stock levels and streamline your purchasing teams time, by removing the need for them to figure out what to order to maintain item levels.



Payment Gateway

Designed to enable easy online card payments through payment providers, such as SagePay, WorldPay and PayPal.

Hassle-free, Payment Gateway has been created to quickly take online card payments through the most popular payment providers: SagePay, WorldPay and PayPal. No card details are taken within Dynamics NAV, so this process keeps your customers' details safe and secure – and stops you needing more vigorous data protection in place. All payments processed can be automatically matched up with, and applied in, Dynamics NAV against the Posted Invoice(s) which have been generated from the Sales Order.

Payment Gateway can be set as the default payment option, or be selected at the time of ordering. Similarly, the process can be set to enforce the taking of a payment before an order can be released to the warehouse.



Posted Sales Content Pack for Power Bl



Get reports for posted sales and credits directly from Dynamics NAV into Microsoft Power Bl.

After connecting to the Dynamics Additions Posted Sales Content Pack for Microsoft Power BI, you'll see a newly created dashboard, report and dataset, delivering complete visibility of all forms of sales types.

Customising the dashboards has never been so easy, allowing you to highlight the information that you care most about. And with your data scheduled to refresh automatically once per day, the most wonderful part is, it's all done for you!



Real-time Dashboards for Power Bl



Get real-time information pushed straight to pre-built Power BI dashboards - without excessive data load.

Dynamics Additions Real-time Dashboards for Power BI enable data from Dynamics NAV to be presented in pre-built Power BI dashboards and your reports will be updated in real time. This includes a Daily Sales Dashboard, but can also include other tables/queries, including Dynamics Additions Handheld for Warehousing and Production Orders.

* This Addition requires that the company already has Dynamics Additions Sales Input Log.



Our Dynamics Additions are constantly improved and created to be compatible with the latest versions of Dynamics NAV – check out the full list on our website at **tecman.co.uk/additions**.

If you've seen something you like, get in touch with us today:

Call: 01902 578 300 Email: hello@tecman.co.uk Visit: www.tecman.co.uk





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