

# 5 REASONS TO MOVE TO INTEGRATED EDI WITH DYNAMICS BUILDING MATERIALS

As in other manufacturing supply chains, building manufacturers, distributors and retailers are increasingly collaborating to enhance supply chain efficiency, reduce costs and strengthen the bottom line.

Many merchants see a direct improvement in profitability when they engage integrated EDI with their suppliers. This is why they increasingly request their suppliers communicate with them using EDI, and why they may financially penalise non-compliance with 'chargebacks.'

Building materials suppliers, on the other hand, might view EDI as one more of the many hoops they need to jump through to work with a new client. But in reality, integrated EDI adds value to suppliers too.

Dynamics Building Materials combines the power of Microsoft Dynamics with proven functionality specifically for the Building Materials industry (including EDI) to provide a complete end-to-end business software solution.

Here's 5 reasons why integrated EDI with Dynamics Building Materials puts you back in control of your building materials supply business:

## 1

### Be more responsive

Automatically import EDI orders into Dynamics Building Materials and pass them straight through to the warehouse for picking with system directed movements. Be ready for shipping in less time than it took to print the original EDI order and assess the changes.

And being able to be more responsive to changing merchants demands could just put you one step ahead of your competition.



With Dynamics Building Materials we now have a central place to manage our customers, suppliers, stock and our production schedules. The solution is clearly best in class, already being used by so many other Building Materials manufacturers, so it really was a no-brainer for us."

Paul Watkins, Lesko Modular Group

## 2

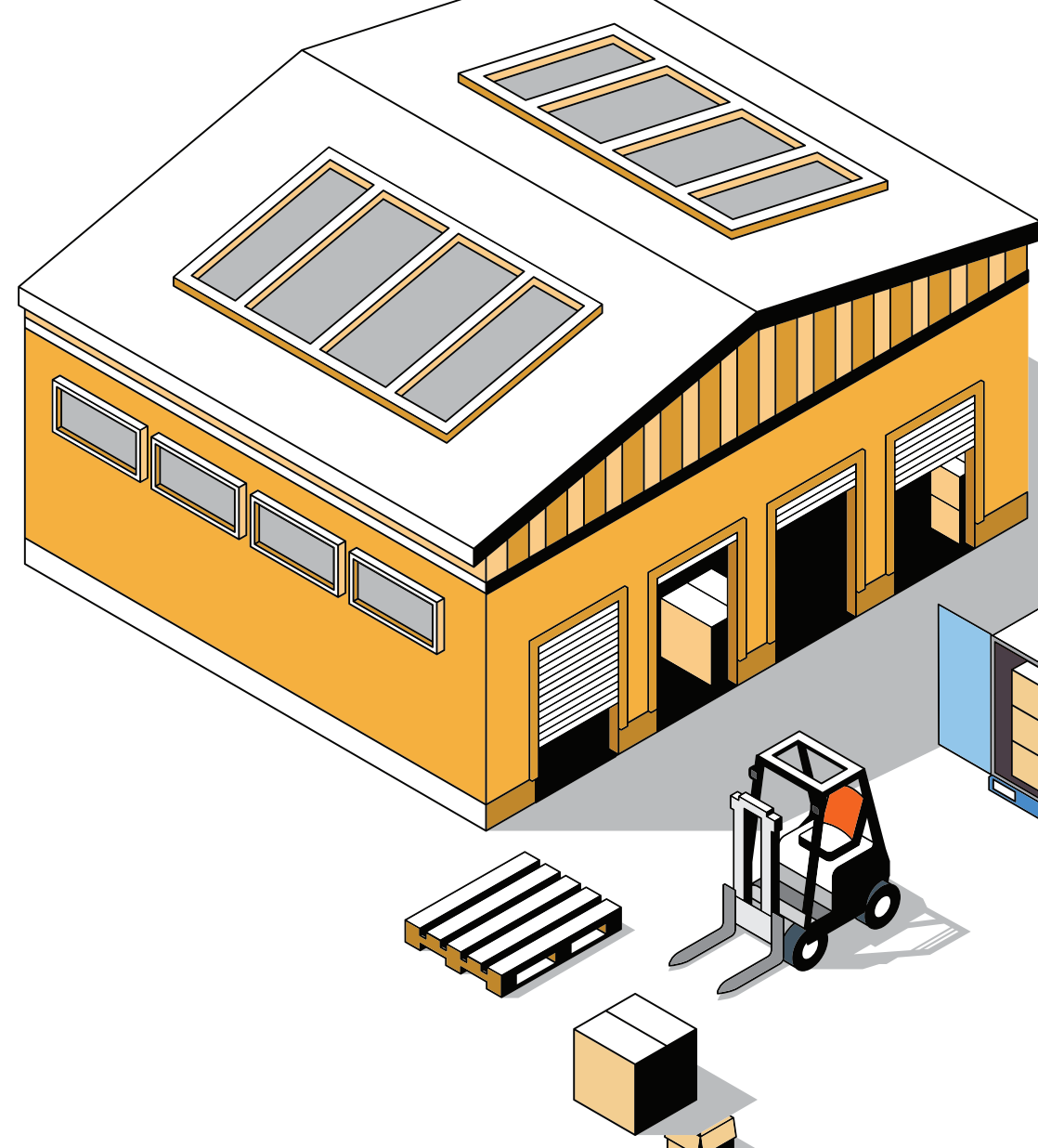
### An accelerated "order to cash" process



A streamlined, electronic interchange of all your invoices and delivery notifications also means less errors, fewer lost orders and deliveries. Secure business processes and audit trails also mean faster dispute resolution when things do occasionally go awry.

## 3

### Free up time to focus on the strategic



Reliable, repeatable processes not only improves customer service levels with your merchants but also drives up staff productivity and means less time spent fire-fighting – so you and your team can focus on the things that matter most to your business.

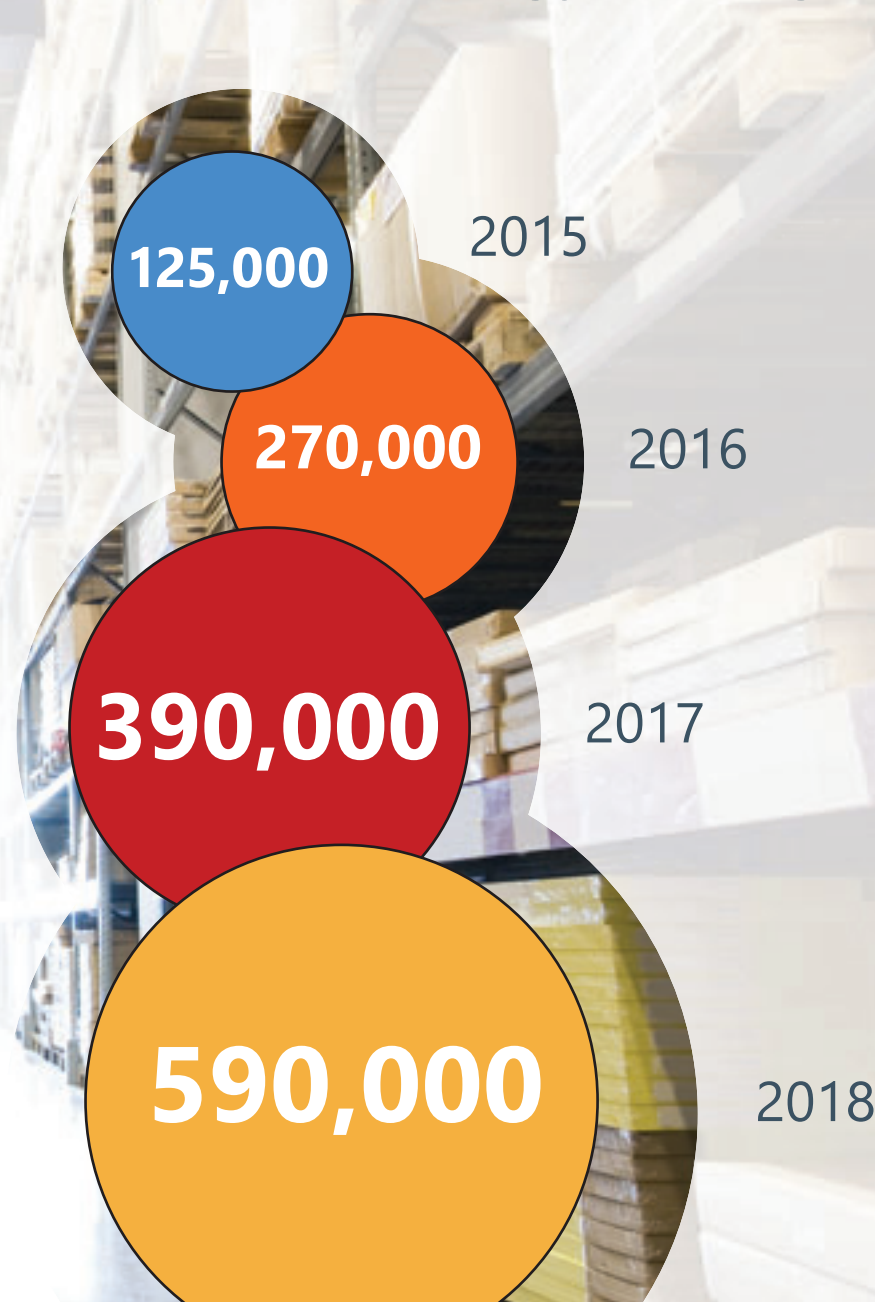
## 4

### Cost savings – working with the major suppliers

Integrated EDI with Dynamics Building Materials drives paperless automation which means no more printing and re-keying, so you save on labour, paper, forms, postage, paper disposal and more.

By the end of 2018 our integrated EDI helped our customers process 810,000 documents electronically.

Integrated EDI transactions processed by customers of Technology Management



## 5

### Cost savings – working with your own suppliers

# 30%

According to research done by Aberdeen Group, the average "paper requisition to order" costs a company £28.60 in EMEA (Europe, Middle East & Africa). With EDI, on average, this is reduced by 30% to just £20.02.

How many purchase orders and/or purchase invoices do you raise on your suppliers per month/per year? What savings could you achieve with as a result. Or what other tasks could your staff undertake with this administrative burden removed?

Dynamics Building Materials integrated EDI capabilities are already proven with the major merchants – as well as many major building materials brands and third-party logistics (3PL) companies.

Rest assured our EDI team will have seen it all before. They will have already worked with all the document types (from purchase orders, invoices, credit notes and ASN's to order acknowledgements and remittance advices), all the EDI message "standards" and all your likely trading partners.



### What's next?

Let us take responsibility for the initial set up of your specific combination of EDI trading partners, documents and products – and see the orders (and automation benefits) start streaming in.

Integrated EDI is just one of the many benefits of Dynamics Building Materials – discover more at [www.tecman.co.uk/bm](http://www.tecman.co.uk/bm).

Driving forward  
with Technology Management

We've got the solution and the expertise to give you a smooth transition from the systems you use now, to the solution you will use for decades to come. With over 25 years' experience, 6,000+ projects - we have the people, the solution, the industry knowledge and the technical infrastructure to provide the software that will aid in driving your organisation forward.

We look forward to working with you.



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