Turn your business vision into reality with Microsoft Dynamics NAV 2016

You've worked hard to build a vision for your business.

With Technology Management and Dynamics NAV 2016, you can turn that vision into reality with a solution that gives you control and visibility into what's going on in your business, and the ability to make smarter decisions that impact your margins and improve your cash flow - ultimately driving forward your business growth.

NAV

**Microsoft
Dynamics**

Microsoft Dynamics™   Office 365   Microsoft Azure

Microsoft Dynamics NAV 2016

Simple to learn and use

Simplicity is at the core of Dynamics NAV 2016. It is easy to learn and use because it works like and with other familiar Microsoft technologies, such as Microsoft Office. Dynamics NAV works the way you work, so it's easier for you and your employees to make better decisions and get more done.

Drive value

Dynamics NAV delivers value for your business in three important ways. First, you can increase your return on investment (ROI) as you boost productivity and create new ways to control expenses, helping to drive profitability. Second, Dynamics NAV offers integration with the other technologies you already use in your organisation to help lower your total cost of ownership (TCO). Finally, you can achieve maximum benefit from your technology investment through improved time to value, especially when you don't want or need an extensive IT infrastructure.

"All our system interactions are quicker; information goes in once and is available to all, instantaneously."

Anton Dreyer, JURA Products Ltd

Adapt quickly and grow your business

Dynamics NAV delivers the flexibility you need to accommodate new business processes and scale as your business grows without significant increases to your original investment or your payroll.

- **Conduct business internationally.** Use international trade and multi-currency capabilities to maintain your ledgers in different currencies; determine how amounts are rounded and posted for an unlimited number of currencies; and manage customer and vendor accounts in the appropriate currency.

- **Connect your remote and roaming employees.** Empower your mobile workers with direct access to enterprise resource planning (ERP) data and local resources over the Internet using a rich RoleTailored interface - and get even more from your investment in desktop applications.

- **Choose the right solution for you.** With flexible deployment options you can choose the solution that works best for your business - and increase IT flexibility without increasing costs. Dynamics NAV supports both on-premises and remote, cloud-based deployments hosted by Technology Management, in addition to hybrid, or partly-hosted, models.

Financial Management

- Efficiently manage bookkeeping and inventory
- Simplify cash flow management
- Control fixed assets
- Process bank reconciliations and collections
- Work with multiple currencies, locations, legal entities or companies

Manufacturing

- Boost efficiency of production orders
- Improve supply planning
- Stay agile and respond quickly to customer demands
- Manage capacity requirements planning more effectively

Supply Chain Management

- Tailor approval workflow processes
- Manage inventory
- Improve your responsiveness
- Pursue new market opportunities
- Work more efficiently with partners

Reporting

- Manage budgets
- Create custom reports using step-by-step wizards
- Consolidate reports easily
- Look for trends and relationships
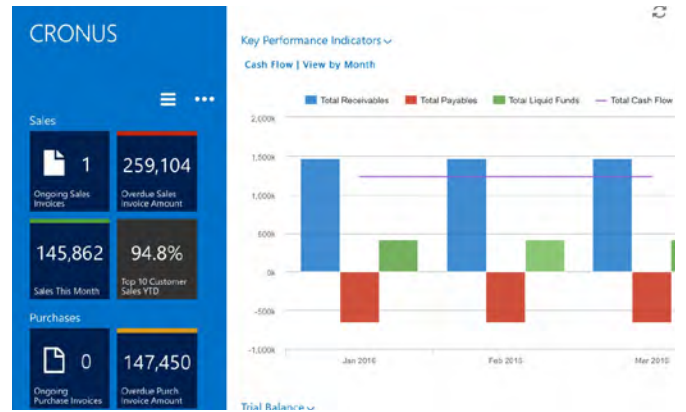- Increase collaboration and share knowledge

Increase your margins

Cash is king - and when you make fast, informed decisions, it has a direct impact on your bottom line. With Dynamics NAV 2016, you can make smart decisions and automate key business processes across the board - from buying and inventory management to customer credit and payment terms - to drive down costs and turn margins into cash flow.

- **Identify and target your top customers to drive new sales opportunities.** Use predictive analysis to identify sales opportunities with your best customers, and focus on your most profitable products by analysing product information.

- **Deliver superior customer service with effective service order management.** You can quickly create service orders based on customer requests or after-sales issues, and then easily log orders for accurate records and profitability management.

- **Build customer loyalty with customer-specific pricing and discounts.** Define a variety of sales pricing and discount terms that you can automatically apply to individual order lines, and set up pricing and discounts in local and foreign currencies.

"Microsoft Office 365 and Dynamics solutions enable this organisation to deliver its animal welfare work in a way that maximises impact for animals and delivers our resources in the most cost effective way."

Simeon Lewis, World Animal Protection

Dynamics NAV Role Centres provide role-based views of data and deliver the information most relevant to the user's role so people can organise and prioritise their work and be productive right away.

Gain greater control

Greater control is about having visibility into how your business is performing - it's about knowing that your system will help drive decision-making processes and enable your people to be more proactive and productive.

- **Streamline financial practices.** The intuitive RoleTailored interface delivers personalised access to the information and tasks most relevant to your role - including key financial processes. With immediate access to the data you need, you can respond quickly and effectively.

- **Get a clear view of your financials.** Increase financial transparency with integrated systems, shared data, and drill-down capabilities that give you visibility into your transactions and audit trails.

- **Provide self-service reporting tools and real-time business intelligence.** Help your people make fast, informed decisions using powerful business intelligence data and significantly reduce ad-hoc requests to the IT department for reports and other information.

Sales and Marketing

- Manage customer and sales data
- Create marketing campaigns
- Organise service resources
- Forecast and track parts consumption
- Manage contracts and service agreements

Human Resource Management

- Attach comments to employee records
- Track absences
- Generate reports
- Equip employees with familiar tools
- Remember birthdays and celebrations

Project Management

- Budget for costs and time
- Automate billings
- Track resource costs and usage
- Plan capacity
- Predict availability

Service Management

- Manage customer calls and queries
- Track support tickets
- Allocate resources
- Create reports
- Carry out asset management

Microsoft Dynamics NAV 2016 - a proven solution

Since 1983, Microsoft Dynamics NAV has delivered the functionality, performance, and ease of use that powers diverse businesses around the world. Comprehensive functionality makes it easy to adapt and connect with solutions from independent software vendors (ISVs), other line-of-business applications, and the Microsoft® technology that you already use in your organisation.

Dynamics NAV 2016 is designed to simplify and streamline business processes across your entire organisation to help you gain better control, increase your margins, and drive profitable growth.
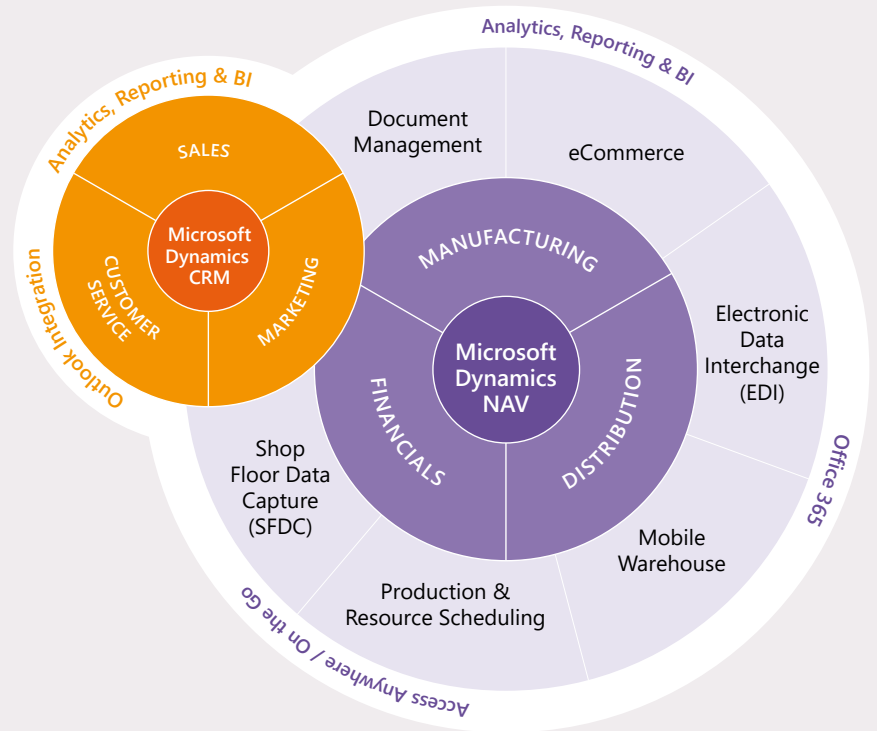
More than 390,000 organisations are using Microsoft Dynamics solutions in 42 country versions to drive business success and stay ahead of the competition.

About us

Technology Management implements Dynamics NAV to deliver a single business solution with optional/extended functionality for multi-channel trading, customer service, the warehouse and more.

Having delivered over 2,000 successful projects, we've plenty of experience implementing business systems, Microsoft Dynamics solutions and the technical infrastructure to support them.

We are a Microsoft Gold Certified Partner for both ERP & CRM and can deliver Microsoft Dynamics solutions on your own IT infrastructure or hosted in the cloud on Microsoft Azure from our UK data centre. Based in the Midlands, we support clients across the UK.

Contact us

To discuss Microsoft Dynamics NAV in more detail, or to learn more about Technology Management:

Call: **01902 578300**

Email: **hello@tecman.co.uk**

Visit: **www.tecman.co.uk**

Key

■ **Core Dynamics NAV**
· Manufacturing
· Distribution
· Financials

■ **Core Dynamics CRM**
· Sales
· Marketing
· Customer Service

☐ **Extended Functionality**
· Document Management
· eCommerce
· Electric Data Interchange (EDI)
· Mobile Warehouse
· Production & Resource Scheduling
· Shop Floor Data Capture (SFDC)

Microsoft Dynamics   Office 365   Microsoft Azure