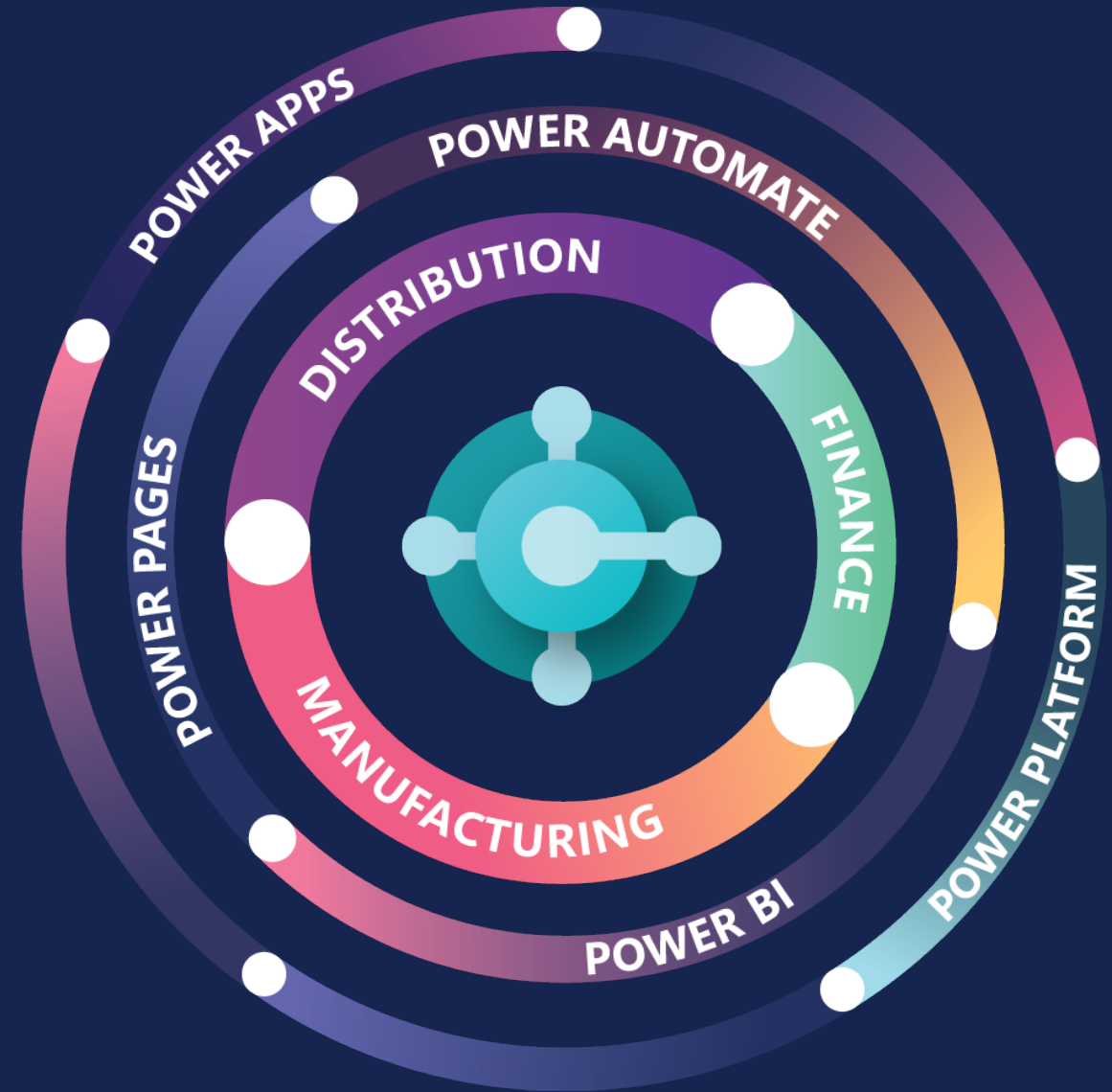


BUSINESS CENTRAL connect

Business Central AI &
Agents Round Table

18th & 19th NOVEMBER 2025



What we'll cover

1. Planning for AI
2. AI Adoption
3. AI Use Cases – shared ideas





Planning for AI

Planning for AI?

- Is it Hype or Substance?
- You need a plan.
 - What are the objectives of using AI?
 - Data Quality / readiness
 - Security (test it!)
 - Methodology – how will we use it?

Think of AI as a new Employee



Instructions



Tools



Check their work



You want productivity

Ask or Do?

Single Use

- "Summarise this email"
- "What was the last conversation I had with customer X?"
- "What are my rules for this master Data"
- "Configure the system to do/show this"
- "What does this do?"

Repetitive

- Prompts / Agents
- "As a new business salesperson, review the requirements document from this customer, check their web site, LinkedIn profile and provide a one-page summary of why our products would benefit their business".



AI Adoption

AI Adoption

- Lead from the Front
- Change Management – there is fear
- What are your competitors doing? If nothing, get there first
- Don't give up - last week is a long time in AI
- It's a change of thinking – AI first – “How can AI do this task?”

Poll time



Discussion

AI Use Cases – where could we use it?



Poll time



Call to Action

Define a strategy

Identify where to target

Start the learning journey

Get your data in order

Carefully check security (try AI before rolling out)

Expect this to be organisation wide

This train is coming – get on board!

Don't be a dinosaur



Thank you.

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