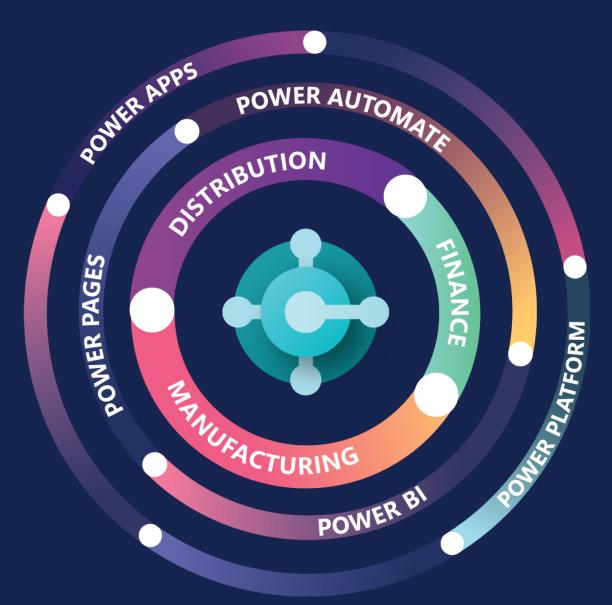


BUSINESS CENTRAL CONNECT

Recurring Billing Made Easy

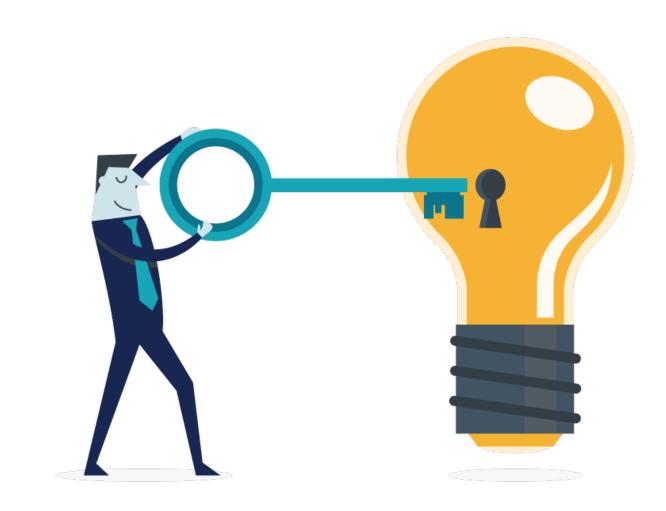


Subscription & Recurring Billing in Business Central

An Overview of the Key Features

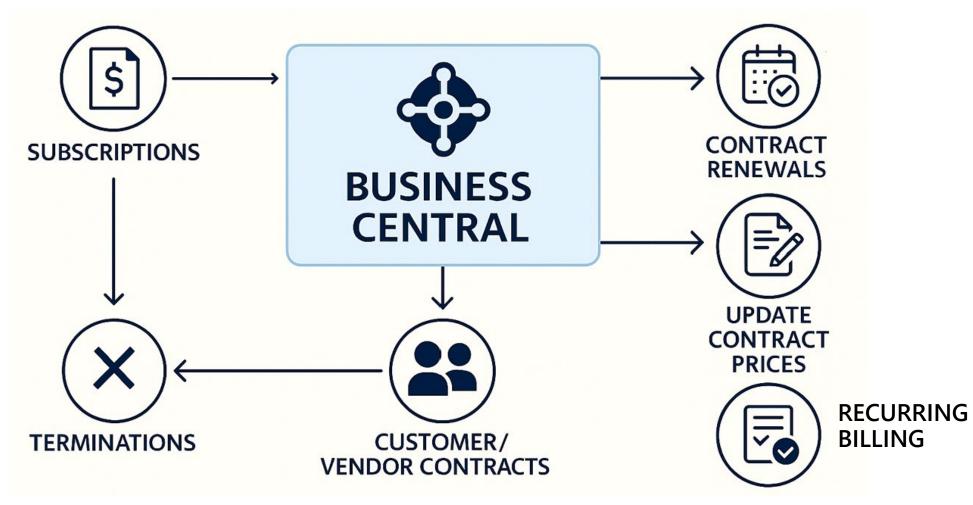
What we'll cover

- 1. Subscriptions
- 2. Customer/Vendor Contracts
- 3. Recurring Billing
- 4. Usage Based Billing
- **5.** Update Prices
- **6.** Renew/Terminate Contracts
- 7. Summary





Subscriptions & Recurring Billing flow



Subscriptions



Subscriptions

Subscriptions:	All V	+ New	Delete More options		
No.	Туре	Source No. †	Description	Quantity	Customer N
1	: Item	<u>ASP0001</u>	/29 External Connected IP (8 total, 5 useable)	1.00	Aspire
2	ltem	ASP0002	Leased Line 500 Mbps (1000 Mbps bearer)	1.00	Aspire
3	ltem	ASP0003	SoGEA 80/20 - CV32 4RA	1.00	Aspire
4	ltem	ASP0004	ADSL Data Connection -Unit 1a-1b Blackbu	1.00	Aspire 2
5	ltem	ASP0005	FTTP Data 115/20 - 111 Altcar Rd L37 8DL	1.00	Aspire 2
6	ltem	ASP0006	FTTP Data 115/20 - 12 Smiths Equipment Hi	1.00	Aspire 2
7	ltem	ASP0007	Leased Line 100 Mbps (100 Mbps bearer)	1.00	Aspire 2



Subscriptions

Subscription 1 · /29 External Cor	nnected IP (8 total, 5 us		<i>è</i> + ₪ ole)		✓ Saved	C [*]
Assign Subscription Lines	Jpdate Subscription Line Dates	xchan	ge Rates ## Attributes More option	S		
General					Sho	w more
No	1		Version			
Type · · · · · · · · · · · · · · · · · · ·	Item	~	Serial No.			
Source No.	ASP0001	~	Provision Start Date	19/12/2019		•
Description · · · · · · · · · · · · · · · · · · ·	/29 External Connected IP (8 total, 5 useable)		Provision End Date			
Quantity · · · · · · · · · · · · · · · · · · ·		1.00	Archived Subscription Lines exist	No		
Unit of Measure	PCS	~	Planned Subscription Lines exist	Yes		
Customer Reference	IMAGINAT					
End User >						
Shipping and Billing >						



Subscription Lines

- Subscription Dates & Next Billing Date
- Calculation and Amount to bill
- Billing Period and Rhythm
- Invoicing Via

Subscription Li	nes 📑 Nev	/ Line 🔑 Din	nensions 📉	Disconnect fr	om Subscrip	otion 	Usage Dat	a 酒 Us	sage Data	Metadata → Delete	e Line
Descripti	Subscription Line Start Date	Subscription Line End Date	Next Billing Date	Calculation Base Amount	Calcul Base %	Price	Amount	Billing Base Period	Billi Rhy	Invoicing via	Partner
ightarrow Monthly	: 08/04/2024	07/04/2026	08/06/2025	100.00	100	100.00	100.00	1M	1M	Subscription Contr	Customer



Item – Subscription Option

Prices & Sales Show more Subscription Item Unit Price 100.00 Subscription Option No Subscription Profit % 0.00 Sales Blocked Sales with Subscription Create New... Sales Prices & Discou... Reverse Charge Applies Subscription Item Sales Unit of Measure PCS \vee Invoicing Item

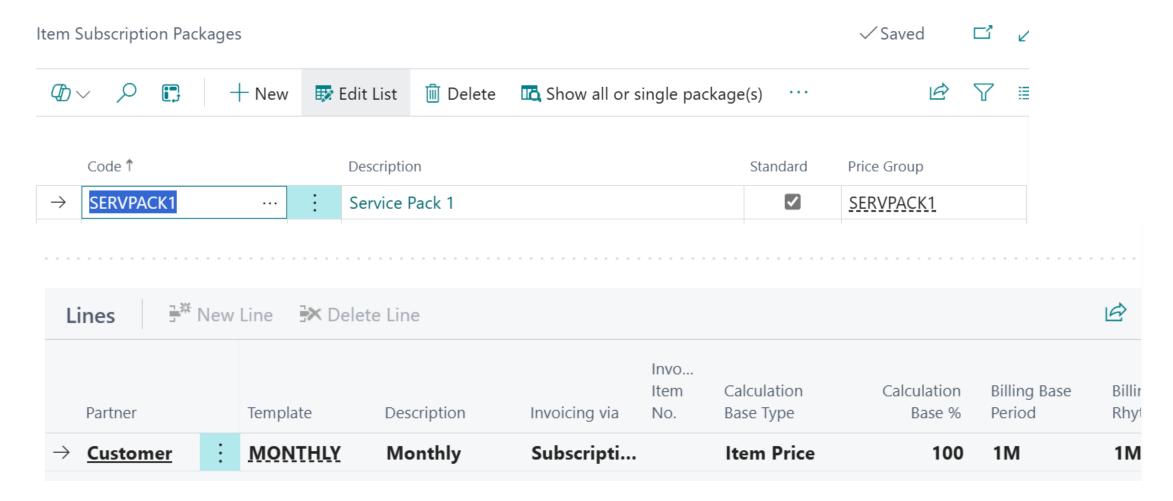


Subscription Options

Subscription Option	Typical Use Case	Example	Billing Behavior	Item Type	Automatic Creation
No Subscription	One-off tangible or service sale	Selling a coffee machine	Standard SO/SI — no recurring billing	Inventory or Service	Stallaal a Itolii
Sales with Subscription	Product sale that triggers an ongoing service contract	Selling a printer that includes a monthly maintenance plan	Sale of the main item automatically creates a subscription service	Inventory (main item)	sale ✓ Yes – subscription created when
Subscription Item	Pure subscription — billed periodically, no physical delivery	Selling a Business Central Cloud License (£X/month)	Item is billed only through recurring billing (subscription contract), not through shipment	Non- Inventory or Service	item is sold Yes – item itself is managed as a subscription
Invoicing Item	Separate item used purely to bill recurring charges tied to another product	Billing filter rental for a water dispenser sold earlier	Used as the billing code for recurring invoices; not a physical or delivered item	Non- Inventory	No – supports billing for another item



Subscription Package





New Subscriptions

Automatic from Sales

- Created on shipment
- Based on Item/SubscriptionPackage
- Customer/Vendor from Order
- Order Delivery Address
- Define Billing period

Manually added

- Populate Fasttabs
 - General
 - > End User
 - Shipping & Billing
- Assign Subscription Lines
- Define Billing Period

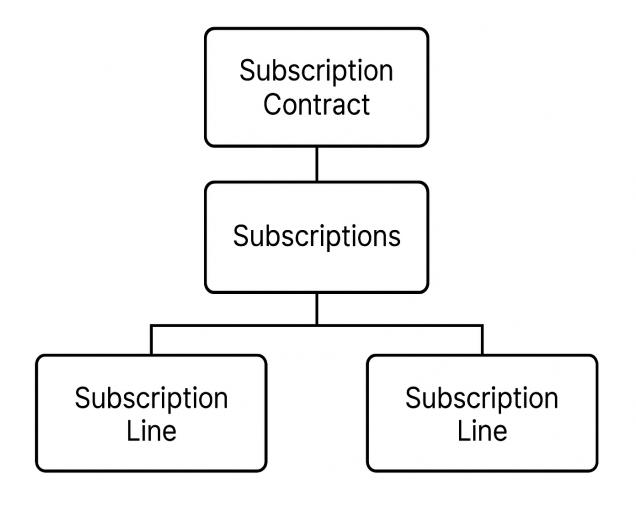


Customer/Vendor Contracts

Contracts

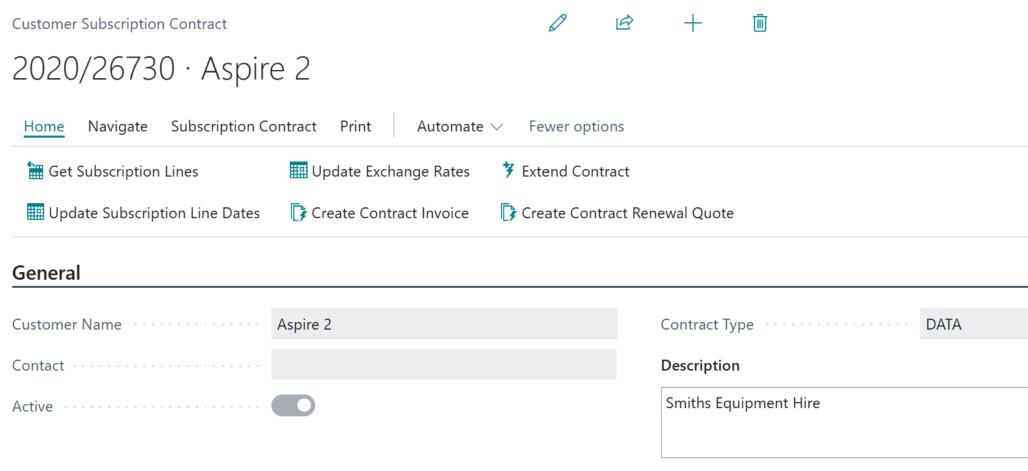
Represent an obligation; an agreement for recurring billing of Services or Items Contractual

Group subscriptions to consolidate billing of multiple subscriptions





Subscription Contract





Subscription Contract

Subscription Contract More options Home Navigate Sales Credit Memos Customer Posted Sales Credit Memos Renewal Order Sales Invoices Tosted Sales Invoices Renewal Quotes Closed Lines > Invoice Details > Shipping and Billing >



Customer Subscription Contract Lines

Lin	es Mana	ge	Contract Line								🖻 🖸
2	Dimensions		Billing Lines	Archived	Billing Lines	Usage Data	Data Metadata				冷
	Туре		No.	Subscription Line Start Date	Next Billing Date	Subscription Description	Quantity	Calculation Base Amount	Calculation Base %	Price	Amount
\rightarrow	ltem	:	ASP0004	01/04/2024	01/05/2025	ADSL Data Connection	1.00	42.10	100	42.10	42.10
	Item		ASP0005	01/04/2024	01/05/2025	FTTP Data 115/20 - 11	1.00	42.10	100	42.10	42.10
	Item		ASP0006	01/04/2024	01/05/2025	FTTP Data 115/20 - 12	1.00	42.10	100	42.10	42.10
	Item		ASP0008	01/04/2024	01/05/2025	Leased Line 100/1000	1.00	203.10	100	203.10	203.10
	ltem		ASP0010	01/04/2024	01/05/2025	SOGEA 80/20 - 144 Bi	1.00	47.40	100	47.40	47.40
	ltem		ASP0011	01/04/2024	01/05/2025	SOGEA 80/20 - Presto	1.00	42.10	100	42.10	42.10
	ltem		ASP0012	12/08/2022	01/05/2025	SOGEA 80/20 - 245 Fle	1.00	40.00	100	40.00	40.00
	Item		ASP0013	12/08/2022	01/05/2025	SOGEA 80/20 - 5 Bury	1.00	40.00	100	40.00	40.00
	Itam		Λ ς D∩∩1/I	12/08/2022	01/05/2025	SOCEN 80/20 - Liverno	1 00	40.00	100	40.00	40.00



Recurring Billing

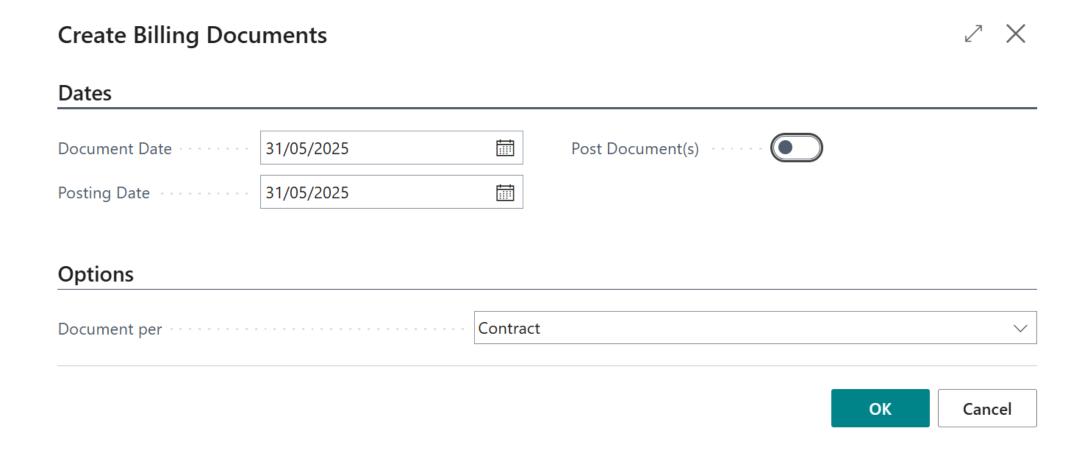


Sales/Purchase Recurring Billing

Recurring Billing							✓ 	Saved		1
Filter										
Billing Template	CUS	TOMER		Billing to Date					f	
Billing Date	31/0	05/2025								
→ Create Billing Proposal	Create Doo	cuments 🕭 Us	age Data 🗮 Clear Billing Prop	osal 🗓 Delete D	ocuments	Change Billing	To Date ···			$\overline{\mathbf{Y}}$
∀ Partner Name		Subscription Contract No.	Subscription Contract Description	Billing from	Billing to	Amount	Unit Cost (LCY)	Price	(Quantity
> Aspire		2016/022698	Imaginate Creative Ltd	08/04/2024	07/06/2025	1,820.50				
∨ <u>Aspire 2</u>	:	2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	665.20				
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	42.10		42.10		1.00
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	42.10		42.10		1.00
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	42.10		42.10		1.00
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	203.10		203.10		1.00
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	47.40		47.40		1.00
Aspire 2		2020/26730	Smiths Equipment Hire	01/05/2025	31/05/2025	42.10		42.10		1.00
									_	



Sales/Purchase Recurring Billing





Sales/Purchase - Invoicing

Sales Invoice - 102229 · Aspire 2

М	anage <u>Home</u> P	repar	e Print/Send	Request Appro	oval Invoice Page More opti	ions		
[3	Post 🗸 🕻 Rele	ease	~					
	Туре		No.	Item Reference No.	Description	Quantity	Unit of Measure Code	Unit Price Excl. VAT
\rightarrow	Comment	÷			Contract No. 2020/26730			
	Comment		*		Data			
	Item		ASP0004		ADSL Data Connection -Unit 1a	1	PCS	42.10
	Comment		*		ADSL Data Connection -Unit 1a			
	Comment		*		Subscription period: 01/05/25 to			
	Comment		*		Serial No.: 01254697310			
	Comment		*		Reference No.: SMITHS			
	Item		ASP0005		FTTP Data 115/20 - 111 Altcar R	1	PCS	42.10
	Comment		*		FTTP Data 115/20 - 111 Altcar R			
	Comment		*		Subscription period: 01/05/25 to			



Usage Based Billing



Usage Based Billing

Core Concepts

- Extension of Subscription Billing
- Actual Usage not a Fixed amount
- Flexible & Accurate Billing
- Usage Data Imported
- Auto Processing, Subscription and Contract Creation
- Contract Integration

Examples of Usage Based Billing

- Cloud Consumption
- Software Licenses
- Maintenance
- Managed Services
- Usage Based Computing



Usage Based Billing – Data Definition

Data Exchange Definition		E +	iii		✓ Save
USAGEBASED					
Import Data Exchange Definiti	ion 📑 Export Data Exchange Definition	More options			
General					Show more
Code	USAGEBASED	File Type: V	/ariable/Fixed		
Name · · · · · · · · · · · · · · · · · · ·	Usage Based Billing	File Encodir	ng · · · · · · · · · · · · · · · · · · ·	UTF-8	~
File Type	Variable Text	Column Seլ	parator · · · · · · · · · · · ·	Semicolon	~
Type · · · · · · · · · · · · · · · · · · ·	Generic Import	Custom Co	lumn Separator		
		Type: Impo	ort		
		Header Line	es · · · · · · · · · · · · · · · · · · ·		1
		Footer Tag			

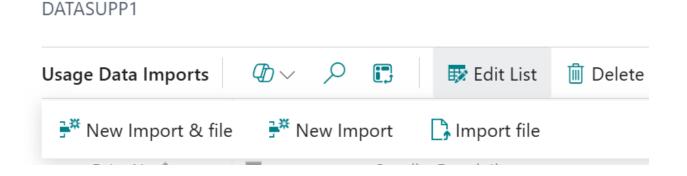


Usage Based Billing – Data Definition

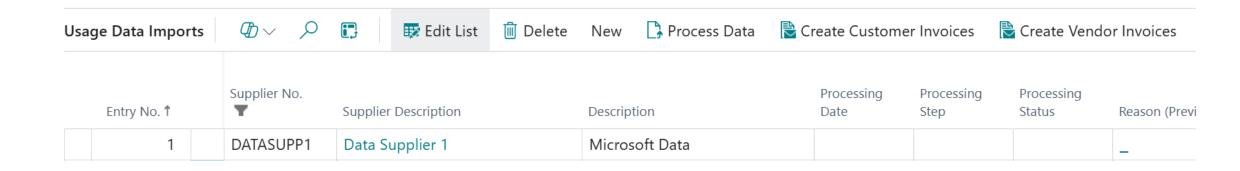
(Column No.		Name	Data Type	Data Format	Data Formatting Culture	Length	Description
\rightarrow	2	:	Customer ID	Text			0	
	3		Customer Name	Text			0	
	7		Subscription ID	Text			0	
	8		Product ID	Text			0	
	10		Product Name	Text			0	
	11		Subscription Start Date	Date	dd.MM.yyyy	de-DE	0	
	12		Subscription End Date	Date	dd.MM.yyyy	de-DE	0	
	13		Billing Period Start Date	Date	dd.MM.yyyy	de-DE	0	
	14		Billing Period End Date	Date	dd.MM.yyyy	de-DE	0	
	16		Cost	Decimal		de-DE	0	
	17		Quantity	Decimal		de-DE	0	
	18		Price	Decimal		de-DE	0	



Usage Based Billing – Processing



- ✓ Import Usage Data .csv file
- ✓ Process Data (Contract Invoice)
- ✓ Create Customer/Vendor Invoices.





Update Contract Prices



Subscription Contract Price Update

Price Update Templates

- ✓ Create Update Templates
- ✓ Separate Templates for Customers and Vendors
- ✓ Filter by Contract or Subscription Lines
- ✓ Define Date to Perform Update
- ✓ Define % Update

Excluded Lines

- ✓ Subscription lines Usage Based Billing toggle excluded
- ✓ Subscription Lines Invoicing via Contract only
- ✓ Contract lines that are Closed are excluded
- ✓ Contract lines with 'Exclude from Price Update' toggle



Subscription Contract Price Update

Price Update Templates P >

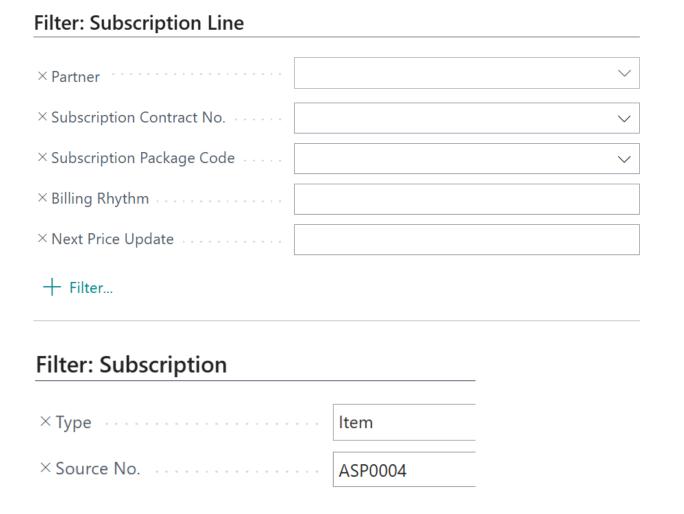


									Include	
									Subscri	
									Contract	
				Subscri		Price	Update		Lines up	Price
			Contract	Line	Subscripti	Update	Value	Perform Update	to Date	Binding
					'					
Code 1	Description	Partner	Filter	Filter	Filter	Method	%	on Formula	Formula	Period
Code ↑ 2025_ASP0001	Price update 1 2025 ASP0001	Partner Customer	Filter	Filter	Filter	Method Calculatio	4.00	on Formula	Formula 2Y	Period 1Y

- Create Price Update Templates
- Separate Templates for Customers and Vendors
- Filter by Contract or Subscription Lines
- Define Date to Perform Update



Subscription Contract Price Update



- ✓ Filter can be set to Partner or Contract No.
- ✓ Allows filtering by Subscription Package
- ✓ Filter on values in Subscription Lines.

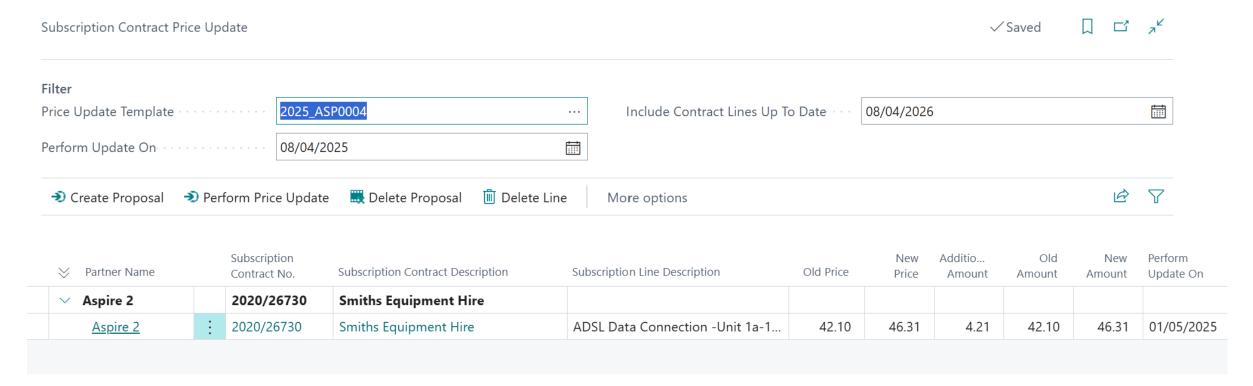
- ✓ Filter Type Item or G/L
- ✓ Select one or multiple Source Nos



Price Calculation

Option	Description
Calculation Base by %	Sets the Calculation Base % field to the value in Update Value % e.g. Set Calculation Base 20% to increase selected subscriptions by 20%.
Price by %	Increase/decrease the price of the contract lines by the percentage in the Update Value % field. You can also use negative values. E.g. A price update of 2% for a contract line with a price of £100 will increases the price to £102
Recent Item Price	Updates the Calculation Base % field in the subscription lines with prices from the Sales Price List page. The prices for the subscription lines are determined for the items in the subscriptions and the date in Perform Update on field. Price updates planned for the future get the prices planned in the sales price list. The discount percentage in the sales price list isn't taken into account in the query because they're often agreed on individually with customers.

Price Update



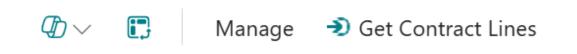


Renew/Terminate Contract

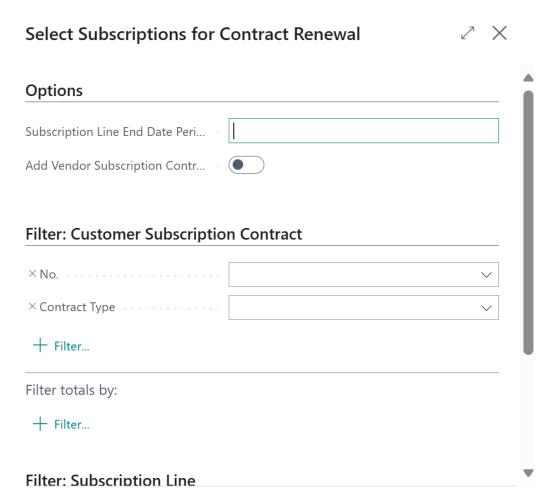


Contract Renewal

Subscription Contract Renewal



Set options and filters to populate Subscription Contract Renewal Lines





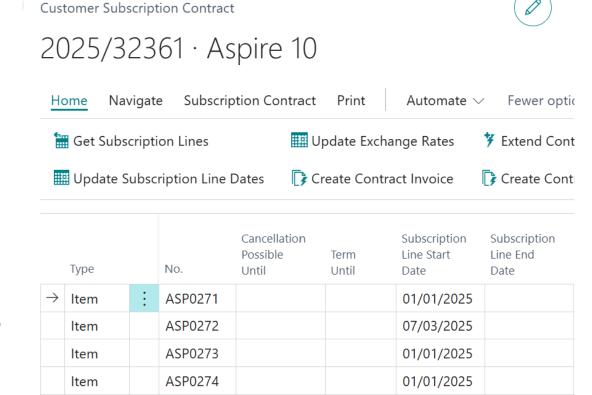
Contract Renewal

Subscription Cont	ract F	Renewal						✓	Saved] 🗗 ;
	Ма	nage 🕏 Get Contract Lines 🏮	Create Quotes	Contract	Subscription	Sales Quote	s 🖳 Planne	ed Subscription Lines	•••	Ġ '
Linked to Subscription Contract No. ↑		Subscription Description	Subscription Line Desc	cription	Subscription Line End Date	Renewal	Agreed Subscription Line Start Date	Price	Amount	Billing Rł
2016/022698	:	Leased Line 500 Mbps (1000 Mb	Leased Line 500 M	bps (1000 Mb	o 23/01/2027		24/01/2027	373.50	373.50	1M
2016/022698		SoGEA 80/20 - CV32 4RA	SoGEA 80/20 - CV3	32 4RA	05/04/2027		06/04/2027	47.00	47.00	1M
2020/26730		ADSL Data Connection -Unit 1a	ADSL Data Connec	tion -Unit 1a	12/08/2027		13/08/2027	42.10	42.10	1M
2020/26730		FTTP Data 115/20 - 111 Altcar R	FTTP Data 115/20 -	- 111 Altcar R	20/06/2028		21/06/2028	42.10	42.10	1M
2020/26730		FTTP Data 115/20 - 12 Smiths Eq	FTTP Data 115/20 -	- 12 Smiths E	q 15/09/2027		16/09/2027	42.10	42.10	1M
2020/26730		Leased Line 100/1000 - Unit 15	Leased Line 100/10	000 - Unit 15-	22/02/2028		23/02/2028	203.10	203.10	1M
2020/26730		SOGEA 80/20 - 144 Bispham Rd,	SOGEA 80/20 - 14	4 Bispham Ro	d, 03/10/2028		04/10/2028	47.40	47.40	1M
2020/26730		SOGEA 80/20 - Preston, PR1 1YP	SOGEA 80/20 - Pre	eston, PR1 1Y	P 12/08/2027		13/08/2027	42.10	42.10	1M
2020/26730		SOGEA 80/20 - 245 Fleetwood R	SOGEA 80/20 - 245	Fleetwood F	R 12/08/2027		13/08/2027	40.00	40.00	1M
2020/26730		SOGEA 80/20 - 5 Bury New Road	SOGEA 80/20 - 5 B	ury New Roa	d 12/08/2027		13/08/2027	40.00	40.00	1M
2020/26730		SOGEA 80/20 - Liverpool Hire It	SOGEA 80/20 - Live	erpool Hire It	12/08/2027		13/08/2027	40.00	40.00	1M



Terminate Contract

- Cancellation Possible Until last date to cancel.
- Term Until date charged to, even if terminated.
- Subscription Line End Date date billing to stop.
 - If this date is 1 day before the Next
 Billing Date, the system considers the line terminated.
- Run Update Service Dates routine
- Contract Line marked Closed



ASP0275

ltem



01/01/2025

Thank you.

BUSINESS CENTRAL

CONNECT

18th & 19th NOVEMBER 2025

