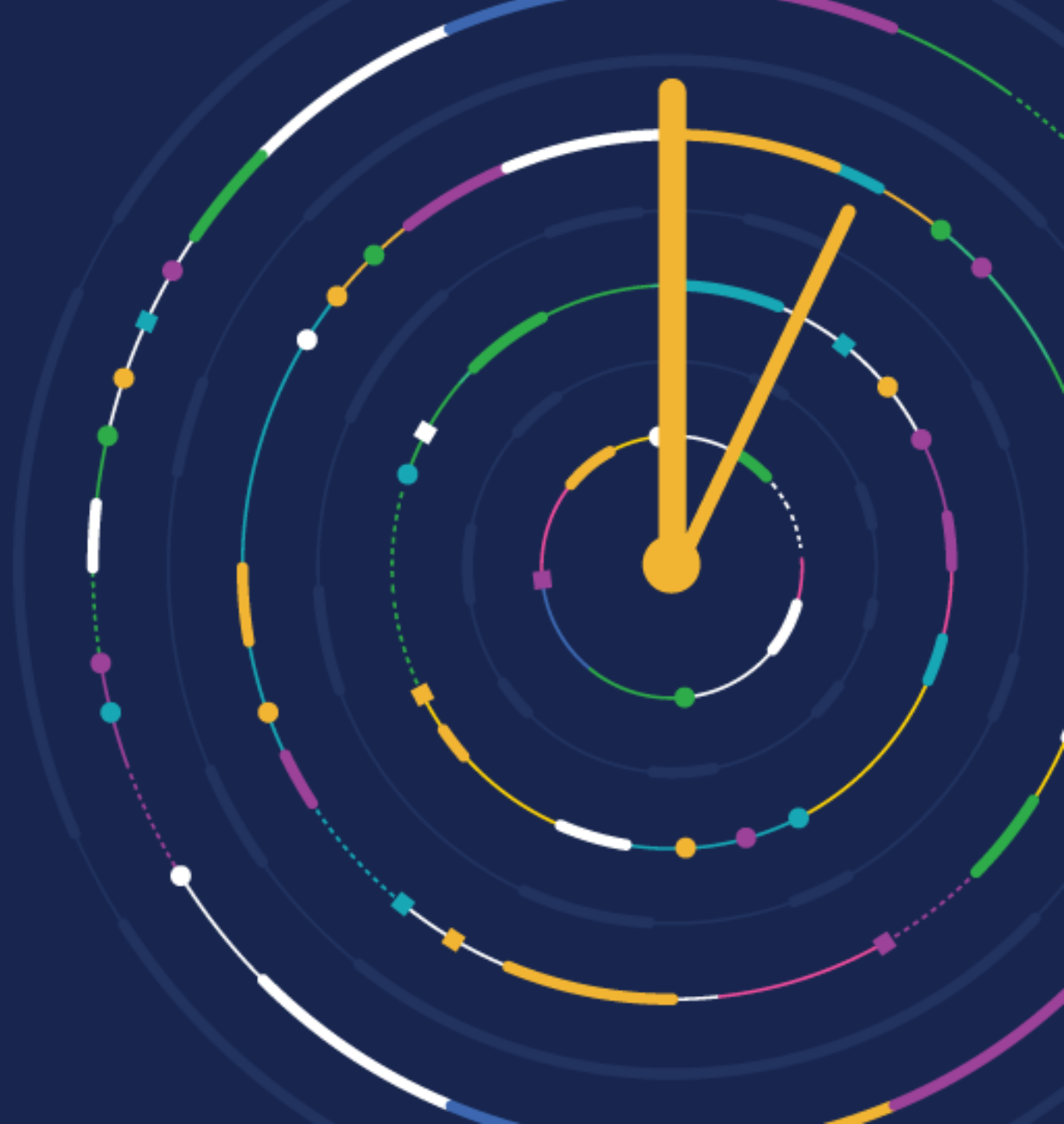




# Life after Foodware - explore alternative solutions for the food industry on Business Central SaaS

Colin Mason, Stuart Stevenson &  
Darran Neary

**CUSTOMER DAY** 2023



# Agenda

- Foodware Update

- What Functionality do we have?

- What Functionality is coming?

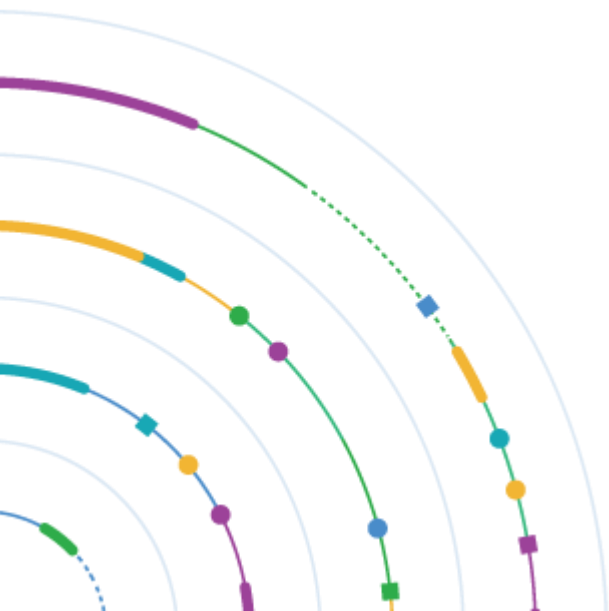


# FOODWARE

CUSTOMER DAY 2023

# Foodware

- Where is Foodware?
- Cost / Viability?
- Upgrade Path?

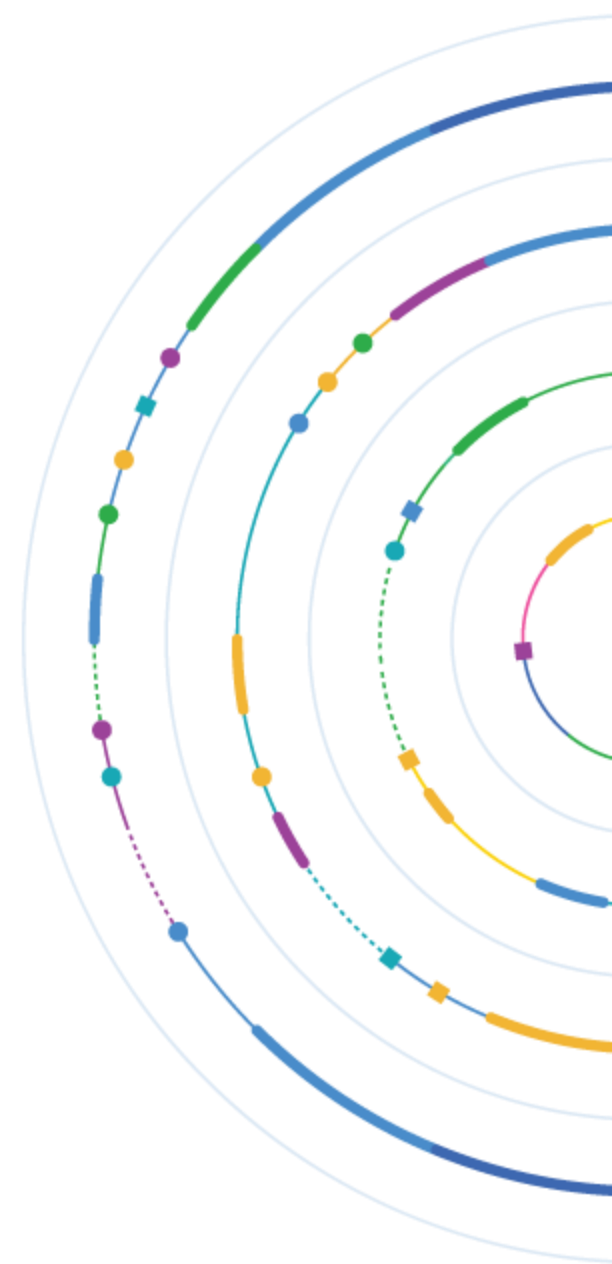


**CUSTOMER DAY 2023**



# Where is Foodware

- Schouw
  - Started to work with apps as new technology evolved
  - Very slow – we did not get anything to use till 2022
  - Introduced fat app as a stop gap
- Schouw purchased by Apteian in Nov 2019
  - Apteian are big global company with lots of products



# Where do you go? Options

- Re-Implement using the new apps packages
  - You get a 25% discount on these for first 12 months.
- Upgrade to Fat app? (Not tested by Tecman as not going anywhere)
- Stick where you are for now
- Carry on paying Maintenance?

# Options - Packs



English translated by Google



Release Info

SUPPORT | CONTACT US

## Aptean Food and Beverage ERP

### Product Documentation



#### Activate Bundle

The Activate Bundle for Aptean Food and Beverage ERP suits small-mid Food and Beverage manufacturers, wholesalers, distributors seeking versatile, industry-wide solution with strong fundamentals.



#### Accelerate Bundle

The Accelerate Bundle for Aptean Food and Beverage ERP is ideal for small-mid Food and Beverage manufacturers wanting more. Mid-tier bundle features license plating, detailed picking, production planning.

Wholesale and Distribution

Manufacturing



#### Advance Bundle

The Advance Bundle for Aptean Food and Beverage ERP is the perfect choice for small-mid Food and Beverage manufacturers seeking advanced food-specific functionality within comprehensive ERP system.

Wholesale and Distribution

Manufacturing



#### Fresh

The Fresh Bundle for Aptean Food and Beverage ERP is perfect for any company operating within a fresh vertical and requires different purchase price calculation methodologies (i.e. grade out, pack out, account sales, etc.).



#### Accelerate Bundle - Drink-IT Edition

Drink-IT enables beverage companies to automate and streamline their business processes. This industry solution covers the unique challenges Breweries, Distilleries, Wholesalers, Cider and Soft Drinks producers face by combining a set of apps in your own ecosystem.

Wholesale and Distribution

Manufacturing



#### Advance Bundle - Drink-IT Edition

Drink-IT enables beverage companies to automate and streamline their business processes. This industry solution covers the unique challenges Breweries, Distilleries, Wholesalers, Cider and Soft Drinks producers face by combining a set of apps in your own ecosystem.

Wholesale and Distribution

Manufacturing



#### Services

The Aptean Food and Beverage ERP Services help manage and optimize food and beverage operations, including implementation, training, consulting, and support.



#### Connectors

The Connectors for Aptean Food and Beverage ERP is ideal for small-mid Food and Beverage manufacturers seeking seamless data exchange and streamlining operations between your ERP system and third-party applications.

# Packs - Details

Apps				
Advanced Attributes Advanced Pricing Labeling Non Conformances Audit Trail Lot Management Sub Lot Management Shop Floor Logistics Packaging Inspection Status Expiration management Quality Control* Compliance Documents	<b>Activate Apps+</b> Advanced Comments Status Management Over + Under Delivery Customer Item Catalog Vendor Item Catalog Transport SSCC Trade Management Mobile Warehouse	<b>Activate Apps+</b> Advanced Comments Status Management Over + Under Delivery Customer Item Catalog Vendor Item Catalog Transport SSCC Trade Management Mobile Warehouse & Production Shop Floor Production* Over- and Under Pick Prod. Consumption Production Planning Production Scenarios Production Scheduling	<b>Accelerate Apps+</b> Product Specification Catch Weight** License Plating	<b>Accelerate Apps+</b> Product Specification Process Manufacturing Catch Weight** License Plating

<b>Activate Distribution</b>	<b>48</b>
<b>Activate manufacturing</b>	<b>48</b>
<b>Accelerate Distribution</b>	<b>65</b>
<b>Accelerate manufacturing</b>	<b>65</b>
<b>Advance Distribution</b>	<b>81</b>
<b>Advance Manufacturing</b>	<b>81</b>
<b>Device Quality</b>	<b>65</b>
<b>Device Shop Floor</b>	<b>65</b>
<b>Device WMS</b>	<b>65</b>

## Add-on Connectors

- Aptean BI
- Aptean Advanced Workflow
- Aptean EDI
- Aptean CRM
- Aptean Pay
- Aptean eCommerce
- Aptean OEE
- Aptean Ship
- Coming Soon...
- Aptean EAM
- Aptean TMS
- Aptean PLM

\* Power App per User license @ €16,90/user/month required. This license is included for users accessing the App using an Aptean Shop Floor or Quality Control Device User.

\*\*Planned for end of Q2



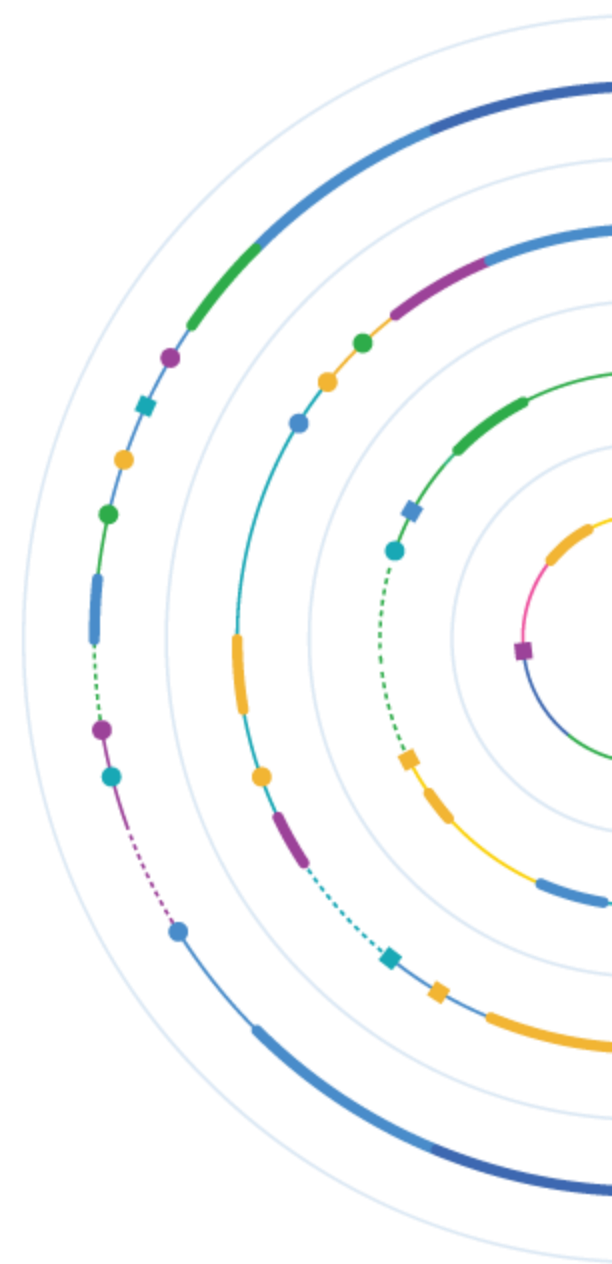


# CLEVER APP LIBRARY

CUSTOMER DAY 2023

# App Library

- Quality
- Lot Mgmt.
- Vendor Compliance
- Non-Conformance
- Shipment Management
- Catchweight Invoicing
- EDI
- Rebates
- Landed Costs
- MES
- Returnable Packaging



# QUALITY

- Quality Tests
- Inventory Blocks
- Rework Orders
- In Process Checks

The screenshot displays the SAP QM interface, divided into several key sections:

- Quality Automation Rule Card (2 - Qty Checks):** Shows configuration for a rule. The **General** tab includes fields for Entry No. (2), Description (Qty Checks), Transaction Type (Purchase Receipt), and Transaction Sub-Type. A dropdown menu is open, listing options like Purchase Receipt, Sales Return, and Production Output. The **Test Metrics** section shows Quality Test No. (Q-TEST003), Quality Order Creation (Per Item), and Test Criteria (Sample).
- Quality Order (Q-ORD133):** Shows details for a specific order. The **General** tab includes Item (1005) and Test Quantities (Sample Qty: 3.00, Qty. Tested: 3.00, Qty. Passed: 3.00). The **Lines** section contains a table with columns for Description, Unit of Measure Code, Unit of Measure, No. of Results Required, Result Type, and Lot No. (LOT0090).
- Target Results:** A section for defining target values for the quality check, including fields for Quality Check Code, Description, Unit of Measure Code, Target Result, and various warning/limit thresholds.
- Edit - Quality Result Entry:** A window for entering test results. It includes fields for Sample Information (Lot No. LOT0090, Warranty Date), Test Information (Quality Check Code, Unit of Measure Code), and a table for recording results.

Description	Unit of Measure Code	Unit of Measure	No. of Results Required	Result Type	Optional	Lot No. LOT0090
Quantity Checks	UNITS	Units	1	Numeric	<input type="checkbox"/>	4
Temperature Checks	.C	Degrees Celcius	1	Numeric	<input type="checkbox"/>	18
<b>Overall Result</b>			0		<input type="checkbox"/>	Pass

Test Iteration	Result	Result Recorded By	Result Recorded At
1	4	ADMIN	09/10/2023 09:32
2	4	ADMIN	09/10/2023 09:32
3	4	ADMIN	09/10/2023 09:32

# VENDOR COMPLIANCE

- Compliance Documents
- Check on Purchase Order Release

Code ↑	Description	URL
→ BRC	BRC Certification	<a href="https://brc.org.uk/">https://brc.org.uk/</a>
ISO	ISO 9001	<a href="https://www.british-assessment.co.uk/services/iso-9001/?hsa_cam=9183246&amp;hsa_grp=1...">https://www.british-assessment.co.uk/services/iso-9001/?hsa_cam=9183246&amp;hsa_grp=1...</a>

Vendor Compliance Documents: All ▾ | Search + New Delete Edit List

Compliance Doc. Code ↑	Compliance Doc. Desc.	Vendor No. ↑	Vendor Name	Item No. ↑	Item Description	Item Category Code ↑	Item Ca
BRC	BRC Certification	10000	Fabrikam, Inc.			TABLE	Assort
ISO	ISO 9001	20000	First Up Consultants				

Doc. Links File Drop ▾

File Name

[BRC Certificate.jpg](#)

# LOT MANAGEMENT

- Define Shelf-life Rules
- Sub-lotting
- Stock Allocations

Shelf Life Requirements

Search + New Edit List Delete

Transaction Type ↑	Source No. ↑	Customer/Vendor Name	Item No. ↑	Item Description	Minimum Shelf Life	Minimum % of Shelf Life	Shelf Life Base Date
Purchase			1041	Lots Strict Expirations	10M	0	Posting Date
Purchase	10000	Fabrikam, Inc	1041	Lots Strict Expirations	7M	0	Posting Date
→ Purchase	20000	First Up Consultants	1041	Lots Strict Expirations		90	Posting Date

Sub-Lot Creation - 1000 · LOT0001

Selected Lot

Lot No. ....	LOT0001	Zone Code .....	.....
Item No. ....	1000	Bin Code .....	A1
Description .....	Lot Tracked Exp Date	Quantity .....	100.00
Expiry Date .....	31/12/2023	Unit of Measure .....	PCS
Location Code .....	NORTH		

Sub-Lot

Quantity .....	10.00	Reason Code .....	QUALITY
Expiry Date .....	31/12/2023		

? Minimum Expiration Date of 09/09/23 based on Shelf Life Requirements not met.  
Are you sure you want to enter the Expiration Date ?

Yes No

# NON-CONFORMANCE

- Linked to Original Documents
- Types; Customers, Vendor, Internal
- Tasks
- Corrective Documents

Non Conformance Sub Categories

Search + New Edit List Delete Related Automate Fewer options

Code ↑	Description	G/L Account No.	Default User ID
→ MISSING	Missing packaging	31500	
RIPPED	Ripped packaging	31500	

Create user tasks for the selected category (DAMAGED PACKAGING) and sub category (MISSING)?

Yes No

Non Conformance Task Template

CUSTOMER SHORT SHIP

General

Code: CUSTOMER SHORT SHIP Description: Customer Short Shipped Actions

Lines Manage

Priority	Subject	Start Date Formula	Start Time	Due Date Formula	Due Time	Assign to User Name	Assign to Task Group	Object Type	Object ID
High	Contact the Customer to advise them of the re...	1D	09:00:00	2D	11:00:00	ADMIN		Report	51810
High	Ask if the customer requires a balance delivery	1D	09:00:00	2D	11:00:00	ADMIN		0	0
Low	Advise Warehouse staff of outcome	3D	12:00:00	5D	15:00:00	ADMIN		0	0

Non Conformance

## Customer - Non Conformance

Actions Related Reports Automate

General

- Open Related Document
- Open Corrective Document

# SHIPMENT MANAGEMENT

- Delivery Areas
- Call Lists
- Route Management
- PODFather Integration

The screenshot displays a comprehensive shipment management interface. At the top, a 'Call List' table provides a summary of delivery calls. Below this, a 'Shipment Management Route' section shows a map of Birmingham with a blue route and a sidebar with detailed shipment parameters. The sidebar includes sections for 'General', 'Status', 'Warehouse', 'Production', 'Totals', and 'Drops'.

Call Date T	Delivery Area Code	Delivery Date	Customer No. T	Customer Name	Contact	Phone No.	Email
21/11/2022	SOUTH-1	22/11/2022	SAI-00003	Champagne Room	Tyisha Veness	01547-429341	
21/11/2022	SOUTH-1	22/11/2022	SM-00001	Elliott, John W Esq	France Andrade	01347-368222	
21/11/2022	SOUTH-1	22/11/2022	SM-00002	Wrangle Hill Auto Auc & Shg	Marg Grammick	01865-582516	
21/11/2022	SOUTH-1	22/11/2022	SM-00004	Crowan Limited	Edgar Kanne	01326-532337	
21/11/2022	SOUTH-1	22/11/2022	SM-00005	Wilhelm, James E Jr	Tamesha Veigel	01217-342071	
21/11/2022	SOUTH-1	22/11/2022	SM-00006	Smart Signs (Ship-To Address)	Tess Sira	01473-229124	
21/11/2022	SOUTH-1	22/11/2022	SM-00007	Guynes Design Inc	Annett Bunselmeyer	01881-702579	
21/11/2022	SOUTH-1	22/11/2022	SM-00008	Sheraton Inn Ocean Front	Melina Orizabal	01420-307327	
21/11/2022	SOUTH-1	22/11/2022	SM-00012	Chuckmaster Co	Hubert Mias	01408-965643	
21/11/2022	SOUTH-1	22/11/2022	SM-00013	Pathe Cmpt Crnt Systems Corp	Aleisha Lemm	01341-997268	
21/11/2022	SOUTH-1	22/11/2022	SM-00015	Capitol Cadillac Company	Latia Cos	01695-303367	
21/11/2022	SOUTH-1	22/11/2022	SM-00017	Demer Normann Smith Ltd	Pilar Seelig	01356-866584	
21/11/2022	SOUTH-1	22/11/2022	SM-00018	Glock, James A Esq	Domitila Weissmann	01606-833878	

Route	Status	Warehouse
Entry No.: 50	Current Status Code: 42	Shipment Bin: A09-001-001
Delivery Area Code: EMID	Current Status: Vehicle Assigned Check	No. of Whse. Shipment Lns.: 1
Location Code: ANTRACIT	Transport	No. of Pick Lines: 0
Shipping Agent Code: OWN LOG	Vehicle No.:	No. of Whse. Receipt Lines: 0
Shipping Agent Service Co.: NEXT DAY	Driver Code:	No. of Put-away Lines: 0
Shipment/Collection Date: 20/12/2021		Production
Instance No.: 1		No. of Production Orders: 0
No. of Drops: 1		

Volume	Net Weight	Gross Weight
2.60	10.00	12.00

Drop No.	Destination Type	Destination No.	Delivery Order T	Destination Name	Ship-to Code	Post Code	Volume	Net Weight	Gross Weight	No. of Posted Entries
1	Customer	10000	10000	Adatum Corporation	CE03_KTH		2.60	10.00	12.00	0

# CATCHWEIGHT INVOICING

- Record Actual Weight of Receipts and Purchases

- Invoice by Weight

- Lot Tracking

- Supported by Clever WMS

Availab... Serial No.	Serial No.	Availab... Lot No.	Lot No.	Quantity (Base)	Qty. to Handle (Base)	Qty. to Invoice (Base)	Catchweight (KG)	Catchweight to Handle (KG)	Catchweight to Invoice (KG)	Expiration Date
> Yes	:	Yes	LOT0190	400	400	400	20	20	20	12/12/2023

Type	No.	Description	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Amount Excl. VAT	Price per Catchweight	Total Weight (KG)	Catchweight to Ship (KG)	Catchweight Shipped (KG)	Catchweight to Invoice (KG)	Catchweight Invoiced (KG)	
→ Item	:	4008D	Catchweight Item	20	KG	5.00	100.00	5.00	20	20	0	20	0

4:35

Weight to Handle

No. WHP0017

Source No. 101039

Status Part

Item No. 4008D

Description Catchweight Item

Lot No. lot0026

Expt'd. Bin RECEIPT

Qty. Outstanding 20

UoM KG

Qty. to Handle 20

Bin Code RECEIPT

Catchweight

Catchweight Unit of Measure KG

% Weight Tolerance 10

✗ The entered weight is outside of the tolerance allowed. Maximum Allowed: 22. Minimum Allowed: 18.

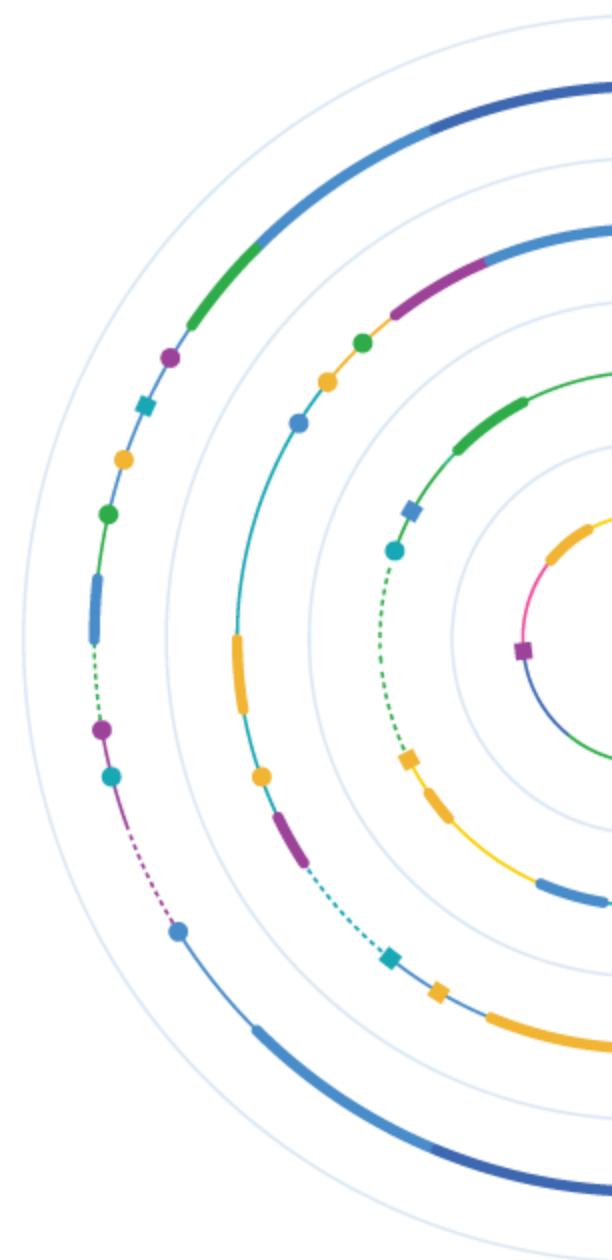




# APP PIPELINE

# App Pipeline

- Invoice Enhancements
  - Invoice Date, Frequency and Consolidation Rules
- Trade Plus
  - Document Checks
  - Sales Reorder (Quick Order Entry / History / Upselling)
  - Blanket Order Auto Consumption
- Labelling





QUESTIONS





THANK YOU

CUSTOMER DAY 2023

