



tecman 

From Student to Master

Graduate Scheme

Microsoft
Partner



Gold Enterprise Resource Planning
Gold Small and Midmarket Cloud Solutions
Gold ISV
Silver Cloud Customer Relationship Management
Silver Collaboration and Content
Silver Cloud Platform
Silver Data Analytics



Est. 1992 - No jargon, just better business



Playing for keeps

Achieving our mission starts and ends with people.

The people we employ, the people we serve, the people who develop the software we sell – they all make up the people puzzle that is modern business. And we know how much they all matter. All of them.

Our people are strong, intelligent, resourceful, but most of all, they're different. Everyone has a different set of skills and abilities, a different set of goals – and we aim to help every one of our people to achieve their personal ambition.

We like to succeed – and that's why we strive to be pioneers in our field.

We like people who push the boundaries and who actively explore what's yet to be discovered.

We strive to stay ahead of the curve and it's our company culture that helps us support our staff and customers alike, and enable them to realise the most efficient business processes.

That's not all, we have since been recognised as one of the UK's best workplaces in the medium business and IT sector categories by Great Place to Work®.

OVER
300
CUSTOMERS

OVER
30
COUNTRIES

In the heart of the UK

We have since 1992, been based in Wolverhampton in the West Midlands. We are proud to be part of a local family and we try to give back as much as we can – and continuing to grow our family is a big part of that.

Situated in the heart of the city centre, we are in a prime position to take advantage of the excellent resources around us. We are a short walk away from the shops, bars and nightlife – as well as the metro and train stations which will take you in to Birmingham or out to the surrounding Shropshire countryside quick sharp - and even as far as London in under 2 hours.

We benefit from being in the West Midlands. The city at the heart of it all is Birmingham, a vibrant and diverse place with the biggest concentration of businesses outside of London (LinkedIn). Also the UK's most investable city and ranked sixth in Europe for its investment potential (PwC), we get to see a variety of businesses who need our help – it's great to be in demand!

Serving the West Midlands, the wider UK and indeed the rest of the world, we've been around a bit...

...and with your help,
we'll go a bit further!

OVER
100
PEOPLE

OVER
7,000
PROJECTS



A woman with long blonde hair, wearing glasses and a red sweater, is smiling and looking towards a coffee machine. The background shows a modern office with glass partitions and people working at computers. The image is overlaid with large, semi-transparent geometric shapes in teal, grey, and yellow.

Delivering a winning hand for our customers

Success can have varying perceptions, as everybody has an interpretation of what it means to them – but here at Technology Management, it is defined by happy customers.

We help our customers drive their businesses forward through the delivery of Microsoft Dynamics 365 Business Central, Microsoft Dynamics 365 CRM & Office 365.

Helping businesses to streamline, cut time and wastage, increase productivity and reduce operational costs, gives us pride. We know that the solutions we offer and the support that the team give our customers is second to none.



Working with the master...

The name generally speaks for itself – but on this occasion we'll take the time to explain.

Number 60 in the Fortune Global 500 list, Microsoft is known for its Windows operating systems and Office products.

The Microsoft Dynamics product group has been around for a while now, born in 1995. It's Microsoft's global offering that enables greater control over everything from financials to the supply chain, manufacturing and operations process. The solutions are quick to implement and easy to use, with the power to support growth and ambition for any organisation.

More than 400,000 organisations worldwide use Microsoft Dynamics. The Dynamics product group is heavily invested in and its development is a priority for Microsoft who earmark \$1 billion for this, annually.

Set up for the international stage, Dynamics 365 Business Central offers 21 localised versions so companies can easily expand across country borders. There are also 16 additional Partner Supported Countries, where partners can build localisations using translation and localisation Apps that are published in AppSource.

..and going the extra mile for our customers

We have built, from the ground up, a range of popular Apps for Microsoft Dynamics 365 Business Central. Purpose made to enrich the functionality of Microsoft Dynamics, these Apps have been shaped to compliment an organisation's investment.

Each one is cost effective and reduces the need for bespoke development – meaning the solutions can not only be deployed quickly but also, they won't cost our customers the earth.

We were the first UK partner to have our Apps listed on AppSource – which is essentially the worldwide Microsoft Dynamics App Store.



Graduate

Dynamics Consultant

Our Graduate Program is designed to give you a broad and varied experience from both an industry and IT perspective, created to arm you with consulting skills to help fast-track your career.

We will help you to build your commercial understanding and business insight to deliver real value to our clients. You'll have the opportunity to work with people at all levels, including senior management, offering advice on business processes and how Microsoft Dynamics can support them.

You will join teams with a vibrant mix of support expertise, industry experience and consulting skills.

Working with exciting clients who's organisations are growing fast, from a number of different sectors, you will get to respond to a wide variety of challenges. Every project, and indeed every day, is different.

Our one-year training program:

Classroom sessions will be delivered during your first 4 months covering everything from Finance, Trade, Inventory and Planning to Inventory Costing, Manufacturing, Warehousing, Job Costing, Reporting, Jet Reports, EDI, Platforms and Licensing.

There will be Microsoft online learning modules you will need to complete that support your classroom training to ensure you are fully up to speed.

The program also includes client visits with our fully-fledged Consultants - to see your learning in practice.

Official Microsoft Certifications will all need to be achieved during your training in the relevant areas of functionality, allowing you to progress in the role.

*"Instead of what I knew,
Tecman showed a great interest
in the kind of person I am...
they were looking at the long-term."*

- Alex, Dynamics Support Team Leader


```
new Graduate() {  
    Microsoft  
    Dynamics_365  
    && Developer  
};
```

```
new Blockquote() {
```

The scheme here is very hands-on and this approach for someone just leaving university is **invaluable**. Getting “real_world” experience from the get go helps a **new** starter to grow and develop at a superb rate.};

```
// Nosheen  
// Dynamics Developer
```

<h2>Our trainee software developers help to develop & evolve reporting & functional changes to customers' Dynamics business systems.</h2>

Starting as a trainee role, typically our successful graduates progress to more senior roles within 2-3 years, to begin working on large customer projects.

All training will be guided by your in-house mentor using Microsoft provided self-study learning materials, on the job experience and official testing for Microsoft Certifications.

You will also spend a few weeks of your first six months undertaking residential training:

```
new list() { <month 1> 2 week(s);  
    <month 2> 1 week;  
    <month 3> 1 week;  
    <month 4> 2 week(s) };
```

During the training you will learn the various aspects of development, like: introduction to the application, installation and configuration, simple design patterns, codeunits, interfaces, upgrade process and report writing.

Also we ensure that standard commercial practice and soft skills, like how to deal with customers, project management, project delivery, pricing, time management are covered – so you know what’s going on and how to work effectively.

Making the transition from full-time student to full-time work can be difficult, but we try to make it as seamless as possible...



Expert training

Everyone has to start somewhere. Whether your degree is specific to the industry or not, nobody knows everything the day they start a new job.

Our graduates have the support, training and guidance they need – be that from in-house training and mentors, on-site and real-life training, through to videos and Microsoft residential retreats.



Jargon-free

Let's face it, the IT and business sectors are full of it – but that's not how we do things here. We actively try to minimise the use of jargon because it doesn't help anyone – not us, nor our customers. It simply confuses and creates an unnecessary barrier between us and everyone we work with; just say no.

"The ability to create one version of the truth for the business with Dynamics 365 Business Central is massively important for us."

- Wild + Wolf



Brighter tomorrows

Moving with the times, being ahead of the curve, keeping up with the Joneses – pick your favourite saying! Regardless of your choice, that's what we endeavour to do.

We also have a lot of influence on the new releases of Dynamics 365 Business Central thanks to our MD James Crowter – who is a Microsoft MVP (Most Valuable Professional) for Business Applications.

At the forefront of innovation in the Dynamics world, James ensures that our expertise is shared with the rest of the community at events such as Directions EMEA & North America. Events like this, help us to polish our best practices and discover the latest and greatest new features to help support both ourselves and most importantly, our customers.



A great ethos

The underlying sentiment that informs our ways is crucial; we want happy customers, happy employees and ultimately, that makes a happy business.

Our team is strong and we use a variety of methods to make sure communication is open and supportive.

We are an agile business. We use the size of our organisation to our advantage, implementing internal changes in minutes rather than months. Our directors work with us, so there are no corporate strings and red tape in sight.

The perks

Work hard, play hard

Painting the town – we organise outings on a regular basis, be that for teams, the whole company or just the few who fancy a swift drink after work...



Seasonal parties

To capitalise on the summer sun, we host a summer bash with free food and games for all the family to play! At our Christmas bash, feel free to bring your partner and raise a toast to another successful year!



Feeling fruity?

Get your 5-a-day every day without the hassle with a selection of fresh fruit available every day.





Keeping you hydrated

What do you like? We've got one of the world's best coffee machines, a range of soft drinks, squashes, flavoured teas, water and even fizzy pop if you fancy it! You can find any of these on each floor of the building – so you can power up for the day.



Playing hard

Jobs are demanding things. That's why we have pool, darts, table football, massage chair, Xbox One and comfy areas where you can relax and get 5 minutes to relax. We also host annual tournaments to crown the best at pool, darts and table football!



Planning ahead

We have a company pension scheme through Aviva to help you plan for anything that your future holds.



Winning at life

We keep track of your development through regular professional development planning sessions. And we don't promote people based on tenure, we promote on capabilities - if you've got it, we want to keep it.



Stronger hearts

You can enrol into a private healthcare scheme with AXA. You also get access to a telephone helpline where you can discuss any health concerns you may have. There are a lot of other benefits such as 50% off an annual Pure Gym membership included too!

Bonus holidays

For every six-month period you work without a sick day, we give you an extra days' holiday. Feel free to use your extra holiday to do as you please!





Healthier minds

Our Employee Assistance Programme (EAP) is intended to help employees deal with personal problems that may adversely impact their work performance, health and well-being. Including assessment, short-term counselling and referral services for employees.



Social scene

Everyone truly gets on here, so we have a Social Committee that arrange activities in the office to help us raise money for charitable causes. They also make sure we all go to the quarterly social event!

Your passion is our power

More often than we care to admit, we spend more time at work than we do at home. That's why we want you to be as happy as you can be in your role – because happy people are who we like to work with.

It's your passion that drives excellence and our business forward. So we will help you achieve your goals and that will help us to achieve ours. It really is a team game.

Get in touch

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Microsoft
Partner



Gold Enterprise Resource Planning
Gold Small and Midmarket Cloud Solutions
Gold ISV
Silver Cloud Customer Relationship Management
Silver Collaboration and Content
Silver Cloud Platform
Silver Data Analytics

Microsoft Dynamics

Office 365

Microsoft Azure

