

# Who is Tecman?

We're a dedicated Microsoft Dynamics 365 partner with a clear goal: to simplify life for manufacturers and distributors

We unlock the full power of Microsoft Dynamics 365 Business Central, Dynamics 365 CRM and Power Platform to streamline your operations, helping you take control and grow with ease.

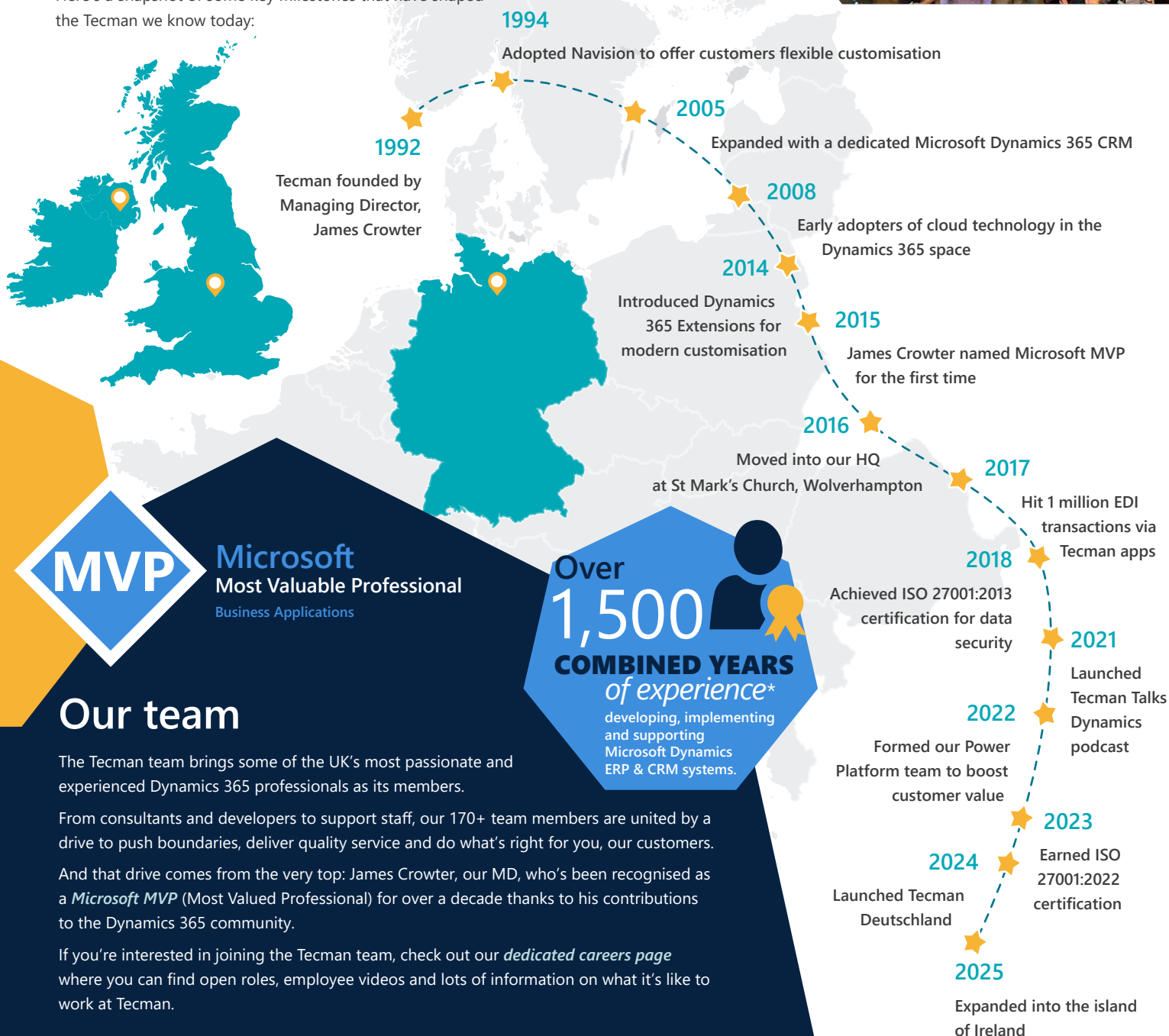
We're proud to be headquartered in Wolverhampton – and we've got operations in Ireland and Germany, too.



## Our journey

We might've been around since 1992, but we've embraced every twist and turn of technological change that's come along since then – and we pride ourselves on helping our customers do the same!

Here's a snapshot of some key milestones that have shaped the Tecman we know today:



## Our team

The Tecman team brings some of the UK's most passionate and experienced Dynamics 365 professionals as its members.

From consultants and developers to support staff, our 170+ team members are united by a drive to push boundaries, deliver quality service and do what's right for you, our customers.

And that drive comes from the very top: James Crowter, our MD, who's been recognised as a *Microsoft MVP* (Most Valued Professional) for over a decade thanks to his contributions to the Dynamics 365 community.

If you're interested in joining the Tecman team, check out our [dedicated careers page](#) where you can find open roles, employee videos and lots of information on what it's like to work at Tecman.



No jargon, just better business processes  
01902 578 300 | [hello@tecman.co.uk](mailto:hello@tecman.co.uk) | [tecman.co.uk](https://tecman.co.uk)

\* Calculated based on 400 customers with an average employee base of 200

# What makes Tecman different?

The technology might be used by Microsoft Dynamics 365 partners around the globe, but we think our industry expertise and customer-first approach make Tecman one of the strongest contenders in the manufacturing and distribution space.



## Unmatched manufacturing and distribution capability

Our team bring hands-on experience in manufacturing and distribution, so we mean it when we say we speak your language and understand your challenges.

In fact, we've been immersed in the sector for so long, we've used our knowledge and insight to develop Microsoft-approved apps (under our Clever Dynamics brand) all to help you get the most from Business Central – think integrated MES, barcode scanning, EDI and more.



## Squeezing value from your Microsoft investment

We're here to help you get the most out of Dynamics 365, and that means sharing knowledge often and in lots of different ways.

From training and workshops to podcasts, blogs and videos, we offer plenty of free resources. Plus, our customer events are a great way to explore new features, gain insights and connect with the Dynamics 365 community.



## Business Central at our core – but with the ability to do more

Business Central is at the heart of what we do, but with in-house Dynamics 365 CRM and Power Platform experts, we can open doors to opportunities that can drive even bigger business results.



## Privately owned, customer-focused

As a privately owned Microsoft partner, our priority is you – not shareholders.



## Partnerships that last

We might know manufacturing and distribution like the back of our hands, but we also know that your business is unique. So, when you talk, we listen.

When you choose Tecman, we're in it for the long haul. We'll work to understand your goals and challenges, asking thoughtful questions and offering guidance along the way, all to help set you up for future success.





# What our customers say



**PLASTIPACK LIMITED**  
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"We selected Tecman specifically because they had experience working with manufacturers. For us, that was critical that we had someone that understood the manufacturing process and the demands and needs of manufacturing. And their consultants were brilliant."

**Stephen Daly**  
Customer Service Manager, Plastipack



"The support provided by the Tecman team from day one to after go-live was brilliant. The work they did to understand our needs made working with Tecman feel like an extension of Pets Choice. Without their drive to understand our needs, the system wouldn't have been the success it is now."

**April Roberts**  
Customer Relations Manager, Pets Choice



"One of the reasons we love working with Tecman is because they enable us to think outside of the technology. It would be really easy for us to bring in tech that's going to help us grow, but what we really needed to do was look at our existing processes."

**Louise Wilce**  
Marketing Director, Dupli

**Charlton & Jenrick LTD**  
*Best of British fires, fireplaces & stoves*

"Tecman bring a lot of experience to the table, particularly in the manufacturing and distribution areas. They don't just sell software – they're able to talk to you about the business issue or the area you're looking to improve and help to guide you and point you in the right direction."

**Dave Bulpitt**  
IT Manager,  
Charlton & Jenrick



 **MEGA'GEN**

"We were in need of a good CRM that would talk directly to the ERP and draw data from there. [Microsoft Dynamics 365 CRM] is the main notebook of our sales managers."

**Dima Corduneanu**  
Managing Director, Megagen